Sales League Table Report 2024 | *Excerpt*





Contents

1.0 Introduction	7
1.1 IBSi Sales League Table Analysis – BackOffice Systems	8
1.2 IBSi SLT 2024 – BackOffice System Quarterly Trends	9
1.3 IBSi SLT 2024 – BackOffice Systems Cloud vs On-Premises	10
2.0 IBS Intelligence Annual Global Sales League Table 2024	11
3.0 IBSi Sales League Table Analysis	19
4.0 BankWide	21
4.1 BankWide – Universal Banking Core	21
4.1.1 Market Trends	21
4.1.2 Universal Banking Core Sales League Table	22
4.2 BankWide – Risk Management & Compliance Management	24
4.2.1 Market Trends	24
4.2.2 Risk Management Sales League Table	26
4.2.3 Compliance Management Sales League Table	27
4.3 BankWide – CRM	29
4.3.1 Market Trends	29
4.3.2 CRM Sales League Table	31
5.0 Retail Banking	32
5.1 Retail Banking – Retail Banking Core	32
5.1.1 Market Trends	32
5.1.2 Retail Banking Core Sales League Table	33
5.2 Retail Banking – Lending Retail	34
5.2.1 Market Trends	34
5.2.2 Lending Retail Sales League Table	34
5.3 Retail Banking – Digital Banking & Channels	36
5.3.1 Market Trends	36
5.3.2 Digital Banking & Channels Sales League Table	37
5.4 Retail Banking – Payments Retail	40
5.4.1 Market Trends	40
5.4.2 Payments Retail Sales League Table	40
6.0 Wholesale Banking	43
6.1 Wholesale Banking – Payments Wholesale	43
6.1.1. Market Trends	43
6.1.2 Payments Wholesale Sales League Table	43
6.2 Wholesale Banking – Lending Corporate	45
6.2.1 Market Trends	45

6.2.2 Lending Corporate Sales League Table	45
6.3 Wholesale Banking – Wholesale Banking Treasury & Capital Markets	46
6.3.1 Market Trends	46
6.3.2 Wholesale Banking Treasury & Capital Markets Sales League Table	47
6.4 Wholesale Banking – Wholesale Banking Transaction Banking	49
6.4.1 Market Trends	49
6.4.2 Wholesale Banking Transaction Banking Sales League Table	49
7.0 Wealth Management	51
7.1 Wealth Management – Private Banking & Wealth Management	51
7.1.1 Market Trends	51
7.1.2 Private Banking & Wealth Management Sales League Table	51
7.2 Wealth Management – Investment & Fund Management	53
7.2.1 Market Trends	53
7.2.2 Investment & Fund Management Sales League Table	54
8.0 InsurTech	56
8.1 Market Trends	56
8.2 InsurTech Sales League Table	56
9.0 Data Warehousing & Business Intelligence	58
9.1 Market Trends	58
9.2 Data Warehousing & Business Intelligence Sales League Table	58
10.0 Other SLT Areas	60
10.1 Reconciliation	60
10.1.1 Market Trends	60
10.1.2 Reconciliation Sales League Table	60
10.2 Treasury & Risk Management	60
10.2.1 Market Trends	60
10.2.2 Treasury & Risk Management Sales League Table	60
10.3 Document Management Systems	61
10.3.1 Market Trends	61
10.3.1 Document Management Systems Sales League Table	61
10.4 Card Management	62
10.4.1 Market Trends	62
10.4.2 Card Management Sales League Table	62
10.5 Cyber/Digital Security	62
10.5.1 Market Trends	62
11.0 IBSi SLT 2024 – Domestic Sales League Table India	63
11.1 Market Trends	63

11.2 Domestic Sales League Table India	64
12.0 IBSi SLT 2024 – Domestic Sales League Table USA	70
12.1 Market Trends	70
12.2 Domestic Sales League Table USA	71
13.0 IBSi SLT 2024 – Neo, Challenger & Digital-only Banks	75
13.1 Market Trends	75
13.2 Neo, Challenger & Digital-only Banks Sales League Table	75
14.0 IBSi SLT 2024 – Islamic Sales League Table	77
14.1 Market Trends	77
14.2 Islamic Sales League Table	78
15.0 IBSi Industry Leader Special Awards	82
16.0 IBSi SLT Leadership Club	84
17.0 IBSi SLT LeaderBoard	91
17.1 Universal Banking Core	91
17.2 Retail Banking Core	92
17.3 Wholesale Banking	93
17.4 Lending	94
17.5 Digital Banking & Channels	95
17.6 Payments	96
17.7 Risk & Compliance	97
18.0 Conclusion	98

List of Figures

Figure 1: Total BackOffice System Sales: 2019-2023	
Figure 2: BackOffice Systems Quarterly Trend for 2023	9
Figure 3: BackOffice Systems Hosted vs On-Premises Trend for 2023	10
Figure 4: IBSi Sales League Table Analysis	20
Figure 5: Market Trend for Universal Banking Core: Geographic Break-up	22
Figure 6: Market Trend for Risk & Compliance: Geographic Break-up	
Figure 7: 2023 Deals Analysis – Risk Management	27
Figure 8: 2023 Deals Analysis – Compliance Management	29
Figure 9: Market Trend for CRM: Geographic Break-up	30
Figure 10: CRM: Deals by Supplier 2019 – 2023	
Figure 11: Market Trend for Retail Banking Core: Geographic Break-up	32
Figure 12: Retail Banking Core: Deals by Supplier 2019 – 2023	34
Figure 13: 2023 Deals Analysis – Lending Retail	36
Figure 14: Digital Banking & Channels: Deals by Supplier 2019 – 2023	40
Figure 15: 2023 Deals Analysis – Payments Retail	42
Figure 16: 2023 Deals Analysis – Payments Wholesale	
Figure 17: 2023 Deals Analysis – Lending Corporate	46
Figure 18: 5-year Market Trend for Wholesale Banking Treasury & Capital Markets: Geographic Break-up	46
Figure 19: Wholesale Banking Treasury & Capital Markets: Deals by Supplier 2019 – 2023	48
Figure 20: 2023 Deals Analysis – Wholesale Banking Transaction Banking	50
Figure 21: Market Trend for Private Banking & Wealth Management: Geographic Break-up	51
Figure 22: Private Banking & Wealth Management: Deals by Supplier 2019 – 2023	52
Figure 23: Market Trend for Investment & Fund Management: Geographic Break-up	53
Figure 24: Private Banking Investment & Wealth Management: Deals by Supplier 2019 – 2023	55
Figure 25: Market Trend for InsurTech: Geographic Break-up	56
Figure 26: InsurTech Deals by Vendor 2020 – 2023	57
Figure 27: Market Trend for Data Warehousing & Business Intelligence: Geographic Break-up	58
Figure 28: Data Warehousing & Business intelligence 2020 – 2023	59
Figure 29: 2023 Deals Analysis – Treasury & Risk Management	61
Figure 30: Market Trend for Domestic Sales League Table India	63
Figure 31: Supplier Trend for Domestic Sales League Table India	
Figure 32: Market Trend for Domestic Sales League Table USA	70
Figure 33: Supplier Trend for Domestic Sales League Table USA	74
Figure 34: Supplier Trends for Islamic Sales League Table	77
Figure 35: IBSi LeaderBoard – Universal Banking Core	91
Figure 36: IBSi LeaderBoard — Retail Banking Core	92
Figure 37: IBSi LeaderBoard — Wholesale Banking	93
Figure 38: IBSi LeaderBoard — Lending	94
Figure 39: IBSi LeaderBoard — Digital Banking & Channels	95
Figure 40: IBSi LeaderBoard – Payments	96
Figure 41: IBSi LeaderBoard – Risk & Compliance	. 97

List of Tables

<u>Table 1: IBSi Sales League Table 2024 Annual Global Sales League Table</u>	11
Table 2: IBSi Sales League Table 2024 – Categories	
Table 3: IBSi Sales League Table 2024 – Universal Banking Core	22
Table 4: IBSi Sales League Table 2024 – Risk Management	26
Table 5: IBSi Sales League Table 2024 – Compliance Management	27
Table 6: IBSi Sales League Table 2024 – CRM	31
Table 7: IBSi Sales League Table 2024 – Retail Banking Core	33
Table 8: IBSi Sales League Table 2024 – Lending Retail	34
Table 9: IBSi Sales League Table 2024 – Digital Banking & Channels	37
Table 10: IBSi Sales League Table 2024 – Payments Retail	40
Table 11: IBSi Sales League Table 2024 – Payments Wholesale	43
Table 12: IBSi Sales League Table 2024 – Lending Corporate	45
Table 13: IBSi Sales League Table 2024 – Wholesale Banking Treasury & Capital Markets	47
Table 14: IBSi Sales League Table 2024 – Wholesale Banking Transaction Banking	49
Table 15: IBSi Sales League Table 2024 – Private Banking & Wealth Management	51
Table 16: IBSi Sales League Table 2024 – Investment & Fund Management	54
Table 17: IBSi Sales League Table 2024 – InsurTech	56
Table 18: IBSi Sales League Table 2024 – Data Warehousing & Business Intelligence	58
Table 19: IBSi Sales League Table 2024 – Reconciliation	60
Table 20: IBSi Sales League Table 2024 – Treasury & Risk Management	60
Table 21: IBSi Sales League Table 2024 – Document Management Systems	61
Table 22: IBSi Sales League Table 2024 – Card Management	62
Table 23: IBSi Domestic Sales League Table 2024 India	64
Table 24: IBSi Domestic Sales League Table 2024 USA	71
Table 25: IBSi Sales League Table 2023 Neo, Challenger & Digital-only Banks	75
Table 26: IBSi Islamic Sales League Table 2024	78
Table 27: IBSi Sales League Table 2024 Category Leaders	84
Table 28: IBSi Sales League Table 2024 Neo, Challenger & Digital-only Banks	86
Table 29: IBSi Sales League Table 2024 Regional Leaders	87
Table 30: IBSi Sales League Table 2024 Domestic Leaders	88
Table 31: IBSi Sales League Table 2024 – Global Leadership Product Breadth	89
Table 32: IBSi Sales League Table 2024 – Global Leadership Geographic Breadth	89
Table 33: IBSi Sales League Table 2024 Industry Leader Special Awards	90
Table 34: IBSi Sales League Table 2024 – Star Performance SLT New Entrant	90

1.0 Introduction

The surge in FinTech adoption underscores the critical role of the IBSi Sales League Table (SLT) as a barometer of industry trends. By analysing verified sales data, SLT 2024 offers unparalleled insights into how vendors are capitalizing on this market shift. The 2024 IBSi Sales League Table is an important source of data that thoroughly examines banking technology transactions. As a result, it becomes essential for identifying vendors with a proven track record of success which is why economic turbulence mandates banking tech's digital leap, fuelled by relentless global innovation. The SLT draws insights into banking technology deals, revealing who's buying what and pinpointing major trends. It also recognizes the topperforming vendors in the industry. As we face a complex world, rapid digital transformation is essential for the success of banking technology, with continuous innovation remaining a global priority.

IBS intelligence has been reviewing the conventional and new-age banking systems selections yearly for the last 23 years. The iconic IBSi Sales League Table (SLT) has been the globally acknowledged performance barometer for measuring supplier performance across hundreds of system selection engagements that are carried out across the globe.

SLT 2024 exhibits remarkable resilience despite a dynamic global landscape. With participation from over 50 technology vendors, 2023 saw an impressive 1,300+ deals secured in 150+ countries. From a comprehensive evaluation process, from a pool of over 2100+ submitted deals only 1,368 deals were deemed eligible for the final rankings, comprising of 985 global deals and 383 domestic deals.

To ensure that reporting is consistent and comparable across systems, geographies, and years the SLT excludes license renewals as well as extensions to the current license (new geography, new functionality, etc.) and is restricted to the pre-defined categories – namely the core and back-office systems that are addressed across Universal, Wholesale (Transaction and Treasury), Retail, Private and Lending (Retail and Corporate) system categories, and systems falling in the Digital Banking Channels, Payments (Retail and Wholesale), Risk Management, Compliance Management, Investment Fund, InsurTech, Data Warehousing & Business Intelligence, Enterprise Reconciliation, Cyber Digital Security, Card Management, Document Management Systems and CRM categories.

The SLT is limited to financial institution sales and is compiled annually from submissions made from each supplier, and independently verified. The key to note here is that the Sales League Table does not distinguish between large and small deals, considering these have more to do with the volume of the deals won during the year across system types and geographies and are not a function of the value of the deals.

The domestic deals of the US, India and UK are excluded from the Global Sales League Table and are represented separately in the Domestic Sales League Tables.

IBSi has been pioneering the Annual Sales League Table, which has come to be recognised as the barometer for measuring the sales performance of global suppliers across all back-office systems. The data collated over time has allowed IBSi to compare each year's banking systems market performance and analyse trends across years in terms of system sales and geographic focus. The analysis constitutes the industry's only authentic picture of who has been buying what and where; and would seem particularly useful when you delve into the detail. This is the crucial purpose of this report. Comparisons can be made over time by supplier, geography, type, and institution's size, and it is a single-point repository to compare performance from a global perspective.

5.0 Retail Banking

Retail Banking includes four system categories, and banks implement these systems to provide financial services to individual customers. Retail Banking Systems help banks to automate for individual consumers to manage their money, access credit, and securely deposit money. The pandemic has established a new normal by introducing branchless banking and digital payments on a mass scale, paving an era of digitization in banks. In 2023, overall Retail Banking systems reported 550 deals (including international and domestic deals, a slight rise form 2022. The following sections will provide a detailed overview of the system types of Retail Banking, as analysed from IBSI Sales League Table 2024 perspective.

5.1 Retail Banking - Retail Banking | Core

5.1.1 Market Trends

Retail Banking deals saw significant growth from 2016 to 2021. While the market for Retail Banking Systems experienced consolidation in 2022, 2023 witnessed a resurgence in deal activity, countering expectations of stagnation. This resurgence can be attributed to the rapid advancement in financial technology, prompting retail banks to invest in newer retail core banking systems to enhance digital transformation and meet evolving customer expectation

In 2023, the market showed signs of recovery, with retail core deals increasing to 55 a 49% rise. This recovery was driven by significant activity in the Americas, which saw deals rise from 6 in 2022 to 26 in 2023. Europe and MEA both recorded 12 deals each, while APAC saw a modest increase to 5 deals. This resurgence suggests a renewed interest in core banking transformations and the implementation of advanced digital solutions, signalling a potential shift from the consolidation phase observed in 2022.

Total System Sales 2019 – 2023

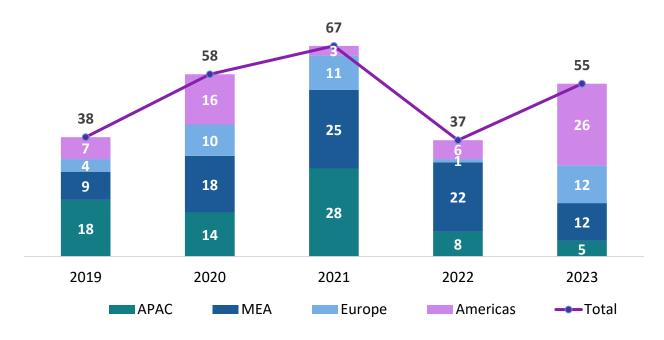


Figure 11: Market Trend for Retail Banking | Core: Geographic Break-up

5.1.2 Retail Banking | Core | Sales League Table

Table 7: IBSi Sales League Table 2024 – Retail Banking | Core

Product	Supplier	# Deals (Previous years in bracket)
Intellect iGCB	Intellect Design Arena	16 (21, 52+, 18+, 14+, 7+)
TCS Bancs	TCS Financial Solutions	16 (0*, 0*, 2)
Bantotal Core Banking	Bantotal	7 (6, 2, 2, 2, 5, 3, 2, 5, 3, 5, 3, 5)
Vilja Deposit	Vilja Solutions	5
Sharetec Velocity	Sharetec Systems	4
Sopra Banking Platform	Sopra Banking Software	3 (8, 7, 13)
CapitalBanker	Capital Banking Solutions	2 (0*, 1, 1)
OLYMPIC Banking System	ERI Bancaire	1 (0*, 0*, 0*, 0*, 1)
Vilja Leasing	Vilja Solutions	1
Digibanc SaaS	Codebase	0* (2)
BankPLus	EgabiFSI	0* (0*, 1, 1)
AutoBANKER Premium	Autosoft Dynamics	0* (0*, 1)
ScoringPlus	EgabiFSI	0* (0*, 1)
Ababil	Millenium Information Solution	0* (0*, 1)
COBIS Core Banking	Cobiscorp	0* (0*, 1)
Vault	Thought Machine	0* (0*, 0*, 6, 1)
BX CBP	Bankware Global	0* (0*, 0*, 3, 1, 1, 2)
Core Banking - International	FIS	0* (0*, 0*, 3+)
Cyberbank Core	Technisys	0* (0*, 0*, 3)
Cyberbank Digital	Technisys	0* (0*, 0*, 1, 1)
Avaloq Banking Software	Avaloq	0* (0*, 0*, 1, 0*, 0*, 1)
Bantotal Internet Banking	Bantotal	0* (6, 0*, 1)
Cyberbank Core + Digital	Technisys	0* (0*, 0*, 1)
Fusion Phoenix	Finastra	0* (0*, 0*, 1+)
LFI - Latam	FIS	0* (0*, 0*, 1)
Systematics	FIS	0* (0*, 0*, 0*, 7+, 3, 0*+, 1+, 0*, 0*, 0*, 0*, 0*, 0*, 0*, 1, 1, 0*+, 0*, 2, 1, 8, 7, 7, 0*)
Kiya.ai Microfinance Solution	Kiya.ai	0* (0*, 0*, 0*, 2)
Kiya.ai Core Banking Solution	Kiya.ai	0* (0*, 0*, 0*, 2+, 0*, 0*, 1)
FinCraft Core Banking Solution	Nelito Systems	0* (0*, 0*, 0*, 2, 1, 1)
Profile Core System	FIS	0* (0*, 0*, 0*, 2, 4, 0*+, 0*+, 0*, 2, 3, 5, 4, 3, 4, 5, 8, 3, 2, 1, 2, 5, 4, 12)
COBIS Retail	Cobiscorp	0* (0*, 0*, 0*, 1, 3, 3, 9, 0*, 0*, 3, 1, 1, 2)
Core 24 Core System	FIS	0* (0*, 0*, 0*, 1, 1)
Bankway Core System	FIS	0* (0*, 0*, 0*, 1+)
CorePlus	Probanx	0* (0*, 0*, 0*, 0*, 7, 8, 0*, 4, 2)
PROFITS® Integrated Core Banking System	Intrasoft International	0* (0*, 0*, 0*, 0*, 2, 8, 0*, 1, 1, 1, 1, 3, 0*, 0*)
TrustBankCBS / Microfins	Trust Software	0* (0*, 0*, 0*, 0*+, 1+, 2+, 6+, 4, 3, 2, 2, 2)
Bantotal Microfinance	Bantotal	0* (6, 0*, 0*, 0*, 1, 0*, 1)
Intellect Digital Core	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*+, 10+, 8)

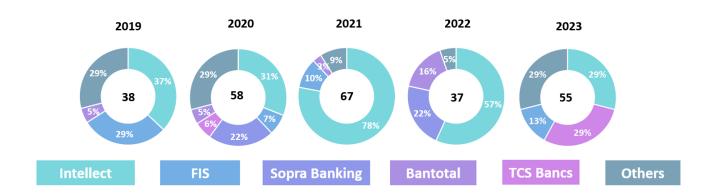
Intellect Quantum Core Banking	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 1)
FinCraft Enterprise Reporting	Nelito Systems	0* (0*, 0*, 0*, 0*, 0*+, 0*, 2)

TCS BaNCS of TCS Financial Solutions has had a remarkable year, securing the first rank along with Intellect iGCB of Intellect Design Arena both securing 16 deals, together accounting for 58% of the deals in 2023. TCS BaNCS had the strongest performance with 87% of their deals coming from North America highlighting their strengthening positioning in the North American market. Intellect iGCB performance was strongest in APAC, followed by Africa.

Bantotal Core Banking of Bantotal bagged second position and reported seven new deals in 2023. The vendor bagged most all their deals in the Americas region.

Total System Sales 2019 - 2023

Figure 12: Retail Banking | Core: Deals by Supplier 2019 – 2023



5.2 Retail Banking – Lending | Retail

5.2.1 Market Trends

The Retail Lending market experienced a 12% rise in deals with 65 reported deals from 10 different vendors. MEA led the market with 37% share in the deals in this category, followed by the Americas at 29% and APAC at 28%. The dominance of the MEA region was concentrated in the Middle East and Africa, which experienced an exponential increase in demand.

5.2.2 Lending | Retail | Sales League Table

Table 8: IBSi Sales League Table 2024 – Lending | Retail

Product	Supplier	# Deals (Previous years in bracket)
Intellect iGCB	Intellect Design Arena	18 (15, 28+, 15+)
TCS BaNCS	TCS Financial Solutions	16
Finacle Lending Suite	Infosys Finacle	8 (7, 8+, 16+)
Kiya.ai Digital Lending Solution	Kiya.ai	8
Azentio ONEBanking	Azentio Software	4 (6)
FirstClose Equity	FirstClose	3

MicrofinancePLus	EgabiFSI	2 (4, 3, 1, 0*, 4)
CapitalScoring	Capital Banking Solutions	1
CapitalLending	Capital Banking Solutions	1 (2, 1)
Mortgage plus	EgabiFSI	1 (0, 0*, 4)
Credit Scoring	EgabiFSI	1 (0, 1)
OLYMPIC Banking System	ERI	1
Lending Factory	Pennant	1
Kiya.ai Digital Core Banking Solution	Kiya.ai	0* (3, 3)
Zest Al	Zest Al	0* (8)
Zest Model Management System	Zest Al	0* (3)
Digibanc	Codebase	0* (2)
Autumverse (Previously FinFlowz)	Profinch	0* (2, 1)
ConsumerPlus	EgabiFSI	0* (1, 1, 3)
Veefin Lending	Veefin	0* (1)
Bantotal Microfinance	Bantotal	0* (1)
Finuevo Suite	Profile Software	0* (1)
Retail Loan Origination	Newgen Software	0* (1)
Credgenics	Credgenics	0* (1)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0, 0*, 2+)
Kiya.ai Loan Management Solution	Kiya.ai	0* (0, 0*, 1)
Bpeople	Bantotal	0* (0, 2)
Bantotal Core	Bantotal	0* (0, 0*, 1)
Azentio Lending	Azentio Software	0* (0, 8+)
Synergies	Lyst Technologies	0* (0, 5)
Loxon Collection System	Loxon	0* (0, 1, 3, 3, 0*, 2)
LOS Mobile App	Autosoft Dynamics	0* (0, 1)
BX AFS, BX PF	Bankware Global	0* (0, 1)
AutoLOS	Autosoft Dynamics	0* (0, 1)
Lending Front-End	Asseco	0* (0, 1)
Ebix Lending Suite	EbixCash Financial Technologies	0* (0, 1)
AutoCOLLECT	Autosoft Dynamics	0* (0, 1)
AutoCREDIT Consumer	Autosoft Dynamics	0* (0, 1)
Lend.Ezee	EpikInDiFi	0* (0, 0*, 11+)
Kastle Universal Lending Solution	Azentio Software	0* (0, 0*, 6, 5+)
BX PF	Bankware Global	0* (0, 0*, 3)
Sopra Banking Platform	Sopra Banking Software	0* (0, 0*, 3)
FinnOne Neo	Nucleus Software	0* (0, 0*, 2+, 8+, 6+, 7+, 5, 3, 8, 7, 14, 27, 13, 17, 16, 17, 11, 9)
EbixCash Debt Collections	EbixCash Financial Technologies	0* (0, 0*, 2+)
EbixCash Lending Management	EbixCash Financial Technologies	0* (0, 0*, 2)
EbixCash Lending Origination	EbixCash Financial Technologies	0* (0, 0*, 2+)
Sopra Financing Platform	Sopra Banking Software	0* (0, 0*, 2)
<u> </u>	-	-

Fusion CreditQuest	Finastra	0* (0, 0*, 1, 2+, 1)
Blenderpay TM	Blender	0* (0, 0*, 1)
FinnOne	Nucleus Software	0* (0, 0*, 1)
iMAL	Path Solutions**	0* (0, 0*, 1)

With 18 deals, Intellect iGCB solution of Intellect Design Arena secured the top spot and emerged as a market leader in this category. Share of Intellect increased from 27% in 2022 to 28% in 2023. With majority deals from APAC, followed closely by Middle east deals. TCS BaNCS Solution of TCS Financial Solutions reported 16 deals taking the second spot. Even for TCS Financial Solutions majority of the deals were in APAC & Middle East.

It is also notable to mention that Kiya.ai Digital Core Banking Solution of Kiya.ai signed deal for Universal core banking system with the National Cooperation Council of Sri Lanka, albeit the deals count as one – but by singing with the Council Kiya.ai is able to deliver individual universal core systems to over 300+ rural banks across Sri Lanka.

Total Retail Lending System Sales -2023

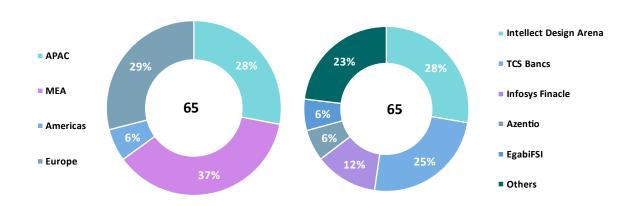


Figure 13: 2023 Deals Analysis - Lending | Retail

5.3 Retail Banking – Digital Banking & Channels

5.3.1 Market Trends

Traditional banking operations and processes globally are in a state of flux as banking customers become more tech-savvy and embrace digital devices and technologies for financial transactions. Individuals are increasingly adopting digital methods to conduct their financial transactions, and the trend is expected to continue as people become familiar with digital ways of managing their finances.

Banks are now utilising digital channels and services as much as possible to reduce their service and overhead costs. This year, the integration of artificial intelligence (AI) and machine learning (ML) into digital banking solutions has become more prevalent, enhancing personalized customer experiences and automating back-office processes. Additionally, the adoption of blockchain technology for secure and transparent transactions is gaining traction.

Banks and FIs are realising the importance of front-end digital banking solutions to combat the challenges from emerging FinTechs and challenger banks. Growing numbers of challenger and digital-only banks are pushing the sale of digital banking solutions. These banks don't have a burden of legacy solutions and adopt the latest technologies available. Banks at the forefront of the digital revolution continue to release new features that improve banking convenience and flexibility.

Moreover, the rise of open banking and APIs has facilitated greater collaboration between traditional banks and FinTech companies, fostering innovation and expanding the range of services available to customers – even leading to rise of concepts like interoperability. This trend is expected to accelerate as regulatory environments become more accommodating to digital transformation.

The category had 164 deals from 17 vendors yet witnessed an increase of 12% compared to last year. In terms of the geographical split, the highest number of digital banking systems were sold in the Americas followed by MEA with higher contribution from Africa, both accounting for 70% of the deals in the category.

5.3.2 Digital Banking & Channels | Sales League Table

Table 9: IBSi Sales League Table 2024 - Digital Banking & Channels

Product	Supplier	# Deals (Previous years in bracket)
Temenos Digital	Temenos	63 (49, 79, 106, 38, 35, 33, 30)
Intellect iGCB	Intellect Design Arena	16
TCS BaNCS	TCS Financial Solutions	15 (2, 1, 0*, 7, 2, 2, 1)
Finacle Digital Engagement Suite	Infosys Finacle	8 (5, 5+, 5, 6, 8, 10, 8)
NETinfo Digital Banking Platform	NETinfo	8
Bpeople	Bantotal	7 (9, 1, 0*, 3)
CapitalDigital	Capital Banking Solutions	7 (3, 0*, 6, 6, 0*, 5)
Modefin OEBP	Modefin	7 (9, 15, 7)
Azentio Islamic Banking	Azentio Software	6 (1)
Intellect iGTB	Intellect Design Arena	6 (9)
Mahalo Banking Platform	Mahalo	6
Azentio ONEBanking	Azentio Software	2 2)
Kiya.ai Omnichannel	Kiya.ai	2 (8, 13+)
Commercial deposit origination	MANTL	2
Open Banking Gateway	Salt Edge	2
Digital - Channels - Malauzai	Finastra	1
FusionBanking	Finastra	1 (0*, 0*, 0*, 0*, 0*, 1)
Kiya.ai Metaverse Solution	Kiya.ai	1
Sopra Banking Platform	Sopra Banking Software	1 (5, 2, 2, 5, 0*, 0*, 1)
Core and Digital Channels	Topaz	1
MANTL Platform	MANTL	1
Arya Digital Banking	VSoft	1
Intellect Digital Banking Experience Platform	Intellect Design Arena	0* (13, 56+, 21, 16, 22, 14, 15)

DigiWave Digital Banking Platform	Software Group	0* (12, 14)
Digibanc	Codebase	0* (7)
Vilja Deposit	Vilja Solutions	0* (4)
Digibanc CX	Codebase	0* (2)
Azentio Digital Banking	Azentio Software	0*(0*, 10+)
Digibanc BNPL	Codebase	0* (1)
Autumverse (Previously FinFlowz)	Profinch	0* (1, 4)
RIB, CIB	Clayfin	0* (1)
Mobile Banking	Finastra	0* (1)
Vilja Asset Finance	Vilja	0* (1)
Cyberbank Konecta	Technisys	0* (0*, 11)
Backbase Digital Sales	Backbase	0* (0*, 7, 1)
Avaloq Engage	Avaloq	0* (0*, 5)
SmartVista	BPC Group	0* (0*, 4, 0*, 2)
Backbase Retail Banking	Backbase	0* (0*, 4)
Client and Account Workflow	Asseco	0*(0*, 4)
Fusion Corporate Channels	Finastra	0* (0*, 3, 0*, 1)
Backbase Business & Retail Banking	Backbase	0*(0*, 2, 24)
Cyberbank Digital	Technisys	0*(0*, 2, 0*, 9, 3)
Synergies	Lyst Technologies	0*(0*, 1, 5, 0*, 4)
MIMICS Mobile Wallet App Interface	MIMICS, Inc	0*(0*, 1)
Backbase Business Banking	Backbase	0*(0*, 1)
Backbase retail, SME, Wealth	Backbase	0*(0*, 1)
Bantotal Core Banking	Bantotal	0* (0*, 1)
Agent Banking	Asseco	0*(0*, 1)
Backbase Digital Sales for Retail & Business Onboarding	Backbase	0*(0*, 1)
mBanka	Asseco	0*(0*, 1)
Backbase Neo-Bank	Backbase	0*(0*, 1)
MS Azure (BaaS)	Backbase	0*(0*, 1)
Backbase SME	Backbase	0*(0*, 1)
RMB, PFM	Clayfin	0*(0*, 1)
Foreign Exchange Workflow	Asseco	0*(0*, 1)
BX CBP, BX PF	Bankware Global	0*(0*, 1)
Digital Onboarding for Conventional & Islamic Banking	EbixCash Financial Technologies	0*(0*, 1)
Digital Sales, digital assist	Backbase	0*(0*, 1)
Private Wealth Mobile Banking	Backbase	0*(0*, 1)
Appzillon Digital Banking Solution	i-exceed	0* (0, 0*, 27, 24, 23, 17, 15)
Kastle Digital Solution	Azentio Software	0*(0*, 0*, 4, 6)
eBanka Plus	Asseco	0*(0*, 0*, 3)
Kiya.ai Digital Banking Solution	Kiya.ai	0* (0*, 0*, 2)

Retail Digital Omni Channel Platform	Clayfin	0*(0*, 0*, 2)
iMAL	Path Solutions**	0*(0*, 0*, 1, 2, 6)
Backbase Engagement Banking Platform	Backbase	0*(0*, 0*, 1)
Business Banking Omni Channel	Clayfin	0*(0*, 0*, 1)
Corporate Omni Channel	Clayfin	0*(0*, 0*, 1)
Genie-Video Branch	Bank Genie	0*(0*, 0*, 1)
Pre Paid Banking	Clayfin	0*(0*, 0*, 1)
Retail Mobile Banking	Clayfin	0*(0*, 0*, 1)
Avaloq Wealth	Avaloq	0*(0*, 0*, 1)
Digital Banking Platform	Backbase	0*(0*, 0*, 0*, 16)
CapitalConnect	Capital Banking Solutions	0* (0*, 0*, 0*, 6)
Genie-Transformation	Bank Genie	0*(0*, 0*, 0*, 4, 5)
Ababil	Millennium Information Solution	0*(0*, 0*, 0*, 3)
Nucleus Lending Mobility	Nucleus Software	0*(0*, 0*, 0*, 2, 0*, 0*, 2)
Conectus	Objectway	0*(0*, 0*, 0*, 1, 2)
Advice	Objectway	0*(0*, 0*, 0*, 1, 1, 3)
ACI Universal Online Banker	ACI Worldwide	0*(0*, 0*, 0*, 1)
COBIS Retail	Cobiscorp	0*(0*, 0*, 0*, 1)
COBIS Omniteller	Cobiscorp	0*(0*, 0*, 0*, 1)
Kiya.ai Agency Banking Solution	Kiya.ai	0* (0*, 0*, 0*, 1)
Kiya.ai Mobile Banking Solution	Kiya.ai	0* (0*, 0*, 0*, 1)
Clayfin Digital Banking	Clayfin	0*(0*, 0*, 0*, 0*, 5, 0*, 2)
InterBank Retail	R-Style Softlab	0*(0*, 0*, 0*, 0*, 3)
Ethix Net	International Turnkey Systems (ITS)	0*(0*, 0*, 0*, 0*, 2)
VolPay	Volante Technologies	0*(0*, 0*, 0*, 0*, 2)
Avaloq Banking Suite	Avaloq	0*(0*, 0*, 0*, 0*, 1, 5, 4)
AutoMWALLET	Autosoft Dynamics	0*(0*, 0*, 0*, 0*, 1)
COBIS Internet & Mobile Banking	Cobiscorp	0*(0*, 0*, 0*, 0*, 1)
Apak Aurius	Sopra Banking Software (APAK)	0*(0*, 0*, 0*, 0*, 1)
FMS.next	Profile Software	0*(0*, 0*, 0*, 0*, 1)
TrustBankCBS	Trust Software	0*(0*, 0*, 0*, 0*, 1)
COBIS Customer Experience	CobisCorp	0*(0*, 0*, 0*, 0*, 0*, 2, 3)
AutoWEB	Autosoft Dynamics	0*(0*, 0*, 0*, 0*, 0*, 1, 1)
Fincraft Mobile Banking	Nelito Systems	0*(0*, 0*, 0*, 0*, 0*, 0*, 1)
SAP Commercial Omni Channel Banking	SAP	0*(0*, 0*, 0*, 0*, 0*, 2)
SAP Hybris FS Accelerator / SAP Hybris Commerce	SAP	0*(0*, 0*, 0*, 0*, 0*, 1)

The trend in the winners for this category has been evident for more than 6 years, where Temenos retained its leadership position with its Temenos Digital reporting 63 deals. Temenos maintained a substantial 38% share in the number of deals in this category in 2023.

Temenos maintained a substantial 38% share in the number of deals in this category in 2023.

Intellect Design Arena's iGCB held second place once again with 16 deals, with the majority of the deals from APAC. Intellect also signed 6 deals for their iGTB solution under Digital Banking segment. Just behind one deal at 15 was TCS BaNCS by TCS Financial Solutions with 93% of deals from North America.

Total System Sales 2019 - 2023

2019 2020 2021 2022 2023 23% 29% 29% 260 260 260 27% 28% 260 28% 260 28% 260 28% 260 28% 260 28% 260 28% 260 28% 260 28% 260 38% 260

Figure 14: Digital Banking & Channels: Deals by Supplier 2019 – 2023

5.4 Retail Banking – Payments | Retail

5.4.1 Market Trends

The payments industry is evolving at a phenomenal rate. Digitisation of the banking industry and developments in new technology have led to customers demanding a seamless experience and real-time payment services. As banks are focusing on digitisation and becoming more customer-centric, they are adopting more recent technologies to provide frictionless customer payments. Integration of biometric authentication, contactless payments, and blockchain technology is driving further innovation in retail payments. These advancements are not only enhancing security but also providing faster and more reliable payment experiences for the retail consumers. The category had 103 deals from six vendors, with most of the deals coming from MEA and the Americas.

5.4.2 Payments | Retail | Sales League Table

Table 10: IBSi Sales League Table 2024 – Payments | Retail

Product	Supplier	# Deals (Previous years in bracket)
Temenos Payments	Temenos	66 (44, 43, 47, 51, 17, 7, 4)
TCS BaNCS	TCS Financial Solutions	16 (0*, 0*, 0*, 1, 1)
Intellect iGCB	Intellect Design Arena	9 (5, 20+, 7, 6)
Finacle Payments Suite	Infosys Finacle	8 (8, 0*, 0*, 9, 4, 0*, 1)
Mobile Wallet	Modefin	1
Mobile Financial Solution	Modefin	1
SPB Evolution	Topaz	1

Pix	Topaz	1
Autumverse (Previously FinFlowz)	Profinch	0* (6, 1)
Azentio Islamic Banking	Azentio Software	0* (3)
Sopra Banking Platform	Sopra Banking Software	0* (1, 0*, 1, 0*, 0*, 0*, 1)
Mobiquity Pay	Comviva	0* (1)
SmartVista	BPC Group	0* (0*, 24, 0*, 14)
ACI Enterprise Payments Platform	ACI Worldwide	0* (0*, 9+, 6)
ACI Secure eCommerce	ACI Worldwide	0* (0*, 8+, 5)
ACI Acquiring	ACI Worldwide	0* (0*, 5+)
Ababil	Millennium Information Solution	0* (0*, 3)
ACI Issuing	ACI Worldwide	0* (0*, 2+, 4)
Card Pin Management	Asseco	0* (0*, 1)
CapitalClearing	Capital Banking Solutions	0* (0*, 1)
PowerCARD	HPS	0* (0*, 0*, 13, 0*, 1)
ACI Low-Value Real-Time Payments	ACI Worldwide	0* (0*, 0*, 7)
iMAL	Path Solutions	0* (0*, 0*, 1)
ACM-ASSSECO CARD MANAGEMENT	Asseco	0* (0*, 0*, 1)
UP Retail Payments Solution	ACI Worldwide	0* (0*, 0*, 0*, 23)
Access Control Server	FSS	0* (0*, 0*, 0*, 6)
FSS Payment Gateway	FSS	0* (0*, 0*, 0*, 3, 4+)
FSS Reconciliation Suite	FSS	0* (0*, 0*, 0*, 2, 2+)
FSS Card Management Suite	FSS	0* (0*, 0*, 0*, 2, 1+)
UP eCommerce Payments	ACI Worldwide	0* (0*, 0*, 0*, 2)
ATM Monitor	FSS	0* (0*, 0*, 0*, 1)
Prepaid, ACS, Recon	FSS	0* (0*, 0*, 0*, 1)
Vexi	Vexi	0* (0*, 0*, 0*, 1)
Intellect Payments	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 8, 11, 6)
ProximityPayEdge	Infosys Finacle	0* (0*, 0*, 0*, 0*, 1, 0*, 1+)
FSS Unified Payment Interface	FSS	0* (0*, 0*, 0*, 0*, 1)
PROFITS® Integrated Core Banking System	Intrasoft International	0* (0*, 0*, 0*, 0*, 1)
Quartz	TCS Financial Solutions (TCS BaNCS)	0* (0*, 0*, 0*, 0*, 1)
GPP-SP	Finastra	0* (0*, 0*, 0*, 0*, 0*, 5)
AutoWEB	Autosoft Dynamics	0* (0*, 0*, 0*, 0*, 0*, 2)
Intellect Cards Management System	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 2)
Trax	FIS	0* (0*, 0*, 0*, 0*, 0*, 1)
Cyberbank Core	Technisys	0* (0*, 0*, 0*, 0*, 0*, 1)
Fincraft H2H	Nelito Systems	0* (0*, 0*, 0*, 0*, 0*, 0*, 1)

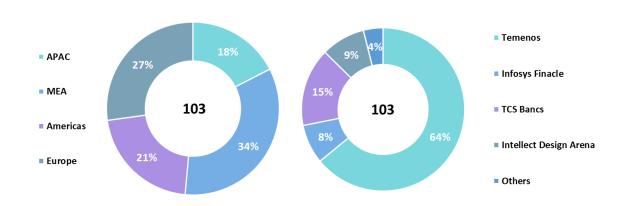
Temenos continued to hold pole position with its Temenos Payments for five years in a row with 66 deals in 2023, hitting almost a 50% increase. Most of the deals came from Europe.

TCS BaNCS by TCS Financial Solutions held the second position with 16 deals. The deal distribution was majorly in North America.

The third place was held by Intellect iGCB of Intellect Design Arena with 9 reported deals, >50% of them were in APAC. Following closing behind was Finacle Payments Suite of Infosys Finacle, with 8 reported deals. With most of the deals reported in the APAC & Middle East regions.

Figure 15: 2023 Deals Analysis – Payments | Retail

Total Retail Payments System Sales -2023



6.0 Wholesale Banking

Wholesale Banking comprises four categories, Payments | Wholesale, Lending | Corporate, Treasury & Capital Markets, and Transaction Banking. The Corporate/Wholesale banking technology market has seen unprecedented growth over the past few years. However, in 2023, the market saw a slight decline in deal activity with 20 vendors reporting 218 deals in 2023, a 4% decline from 2022. Despite this minor drop, the market remains strong, driven by Treasury with it alone accounting for one-third of the deals. While treasury remains as the biggest contributing segment, there was a decline in treasury & transactions showing 20-30% decline from the past year. On the other hand, Payments Wholesale and Lending Corporate both showed 27% & 36% rise in year-on-year deals in respective categories. The following sections will provide a detailed overview of system types in wholesale banking, as gauged from IBSi Sales League Table 2024 perspective.

6.1 Wholesale Banking – Payments | Wholesale

6.1.1. Market Trends

The deal count for 2023 for Wholesale Payments systems stood at 56 from 10 vendors, a 27% rise compared to 44 deals in 2022. The Middle east dethroned Americas as the market leader by recording the maximum number of deals at 27, while Americas & APAC came second both with 11 deals, followed by the Europe with 7 deals.

6.1.2 Payments | Wholesale | Sales League Table

Table 11: IBSi Sales League Table 2024 – Payments | Wholesale

Product	Supplier	# Deals (Previous years in bracket)
Finacle Payments Suite	Infosys Finacle	13 (11+, 12+, 17, 1)
Intellect iGTB	Intellect Design Arena	12 (6+, 3, 0*, 1)
CapitalPayments	Capital Banking Solutions	9
VolPay	Volante Technologies	5 (19+, 13, 18)
Buna Cross Border Payments Platform	Buna	4
Payments Platform	Pidgin	3
Thune Cross Border Payments Platform	Thunes	3
Wise Platform API	Wise	3
Issuer Processing Platform	i2c Inc	2
CapitalClearing	Capital Banking Solutions	1 (1, 0*, 3)
TCS BaNCS	TCS Financial Solutions	1 (3, 6+, 2, 1)
AutoRTGS	Autosoft Dynamics	0* (2)
Global PayPlus	Finastra	0* (1+, 1+, 2,6)
Payments To Go	Finastra	0* (1)
ACI Low-Value Real-Time Payments	ACI Worldwide	0* (0*, 6, 3)
Volante Designer	Volante Technologies	0* (0*, 3, 6)
ACI Enterprise Payments Platform	ACI Worldwide	0* (0*, 3, 1)
ACI Acquiring	ACI Worldwide	0* (0*, 2+)
PayGlobal360 - Enterprise Payments Hub	PayNways	0* (0*, 1)

TCS BaNCS and Quartz Solutions	TCS Financial Solutions	0* (0*, 1)
PayGlobal360 - Realtime Payments System	PayNways	0* (0*, 1)
PayGlobal360 - Realtime Payments Switch	PayNways	0* (0*, 1)
PayGlobal360 - Enterprise Payments Platform	PayNways	0* (0*, 1)
UP Real-Time Payments Solution	ACI Worldwide	0* (0*, 0*, 0*, 12)
VolPay Ecosystem	Volante Technologies	0* (0*, 0*, 0*, 11, 5)
IMS Enterprise Messaging Hub	ECS	0* (0*, 0*, 0*, 6)
SWIFT	ECS	0* (0*, 0*, 0*, 2)
GPI Module, Compliance	ECS	0* (0*, 0*, 0*, 1)
IMS- Corporate Payments	ECS	0* (0*, 0*, 0*, 1)
IMS Enterprise Payments Hub	ECS	0* (0*, 0*, 0*, 1)
Payments	Profile Software	0* (0*, 0*, 0*, 1)

Infosys Finacle with its Finacle Payments Suite secured the top spot with 13 deals in 2023, up from 11 deals in 2022. Most of the deals were from APAC, followed by Middle East. Coming in second was Intellect Design Arena with its Intellect iGTB, recording 12 deals with the 65% of the deals from APAC & Middle East

CapitalPayments from Capital Banking Solutions with a significant rise in number of deals, came in third with 9 deals, with Africa accounting for 77% of its deals

Total Wholesale Payments System Sales -2023

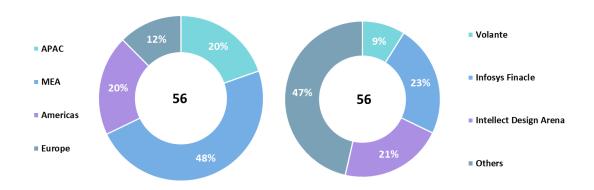


Figure 16: 2023 Deals Analysis – Payments | Wholesale

Total Corporate Lending System Sales -2023

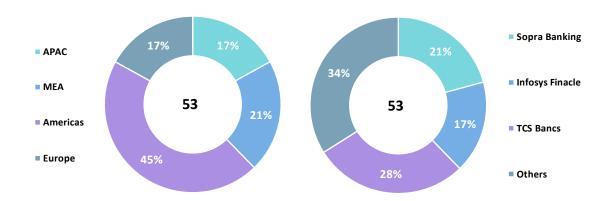


Figure 17: 2023 Deals Analysis – Lending | Corporate

6.3 Wholesale Banking – Wholesale Banking | Treasury & Capital Markets

6.3.1 Market Trends

With global financial markets' trading volume ballooning, banks and financial institutions need sound systems to cater to their customers. In 2023, Treasury and Capital Market Systems recorded a decline of 74 from 93 in 2022, a 20% decline over past year.

In 2023, MEA recorded the highest number of deals with 24 deals, with Africa contributing 12 of them.

Americas was the only region that showed a rise, 36% increase from 2022 to 15 deals in 2023. All other regions recorded a slight decline from the previous year, with the highest decline seen in Europe at 42%.

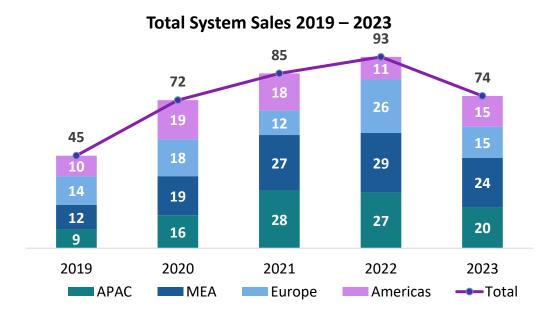


Figure 18: 5-year Market Trend for Wholesale Banking | Treasury & Capital Markets: Geographic Break-up

6.3.2 Wholesale Banking | Treasury & Capital Markets | Sales League Table

Table 13: IBSi Sales League Table 2024 – Wholesale Banking | Treasury & Capital Markets

Product	Supplier	# Deals (Previous years in brackets)
MX.3	Murex	33 (40, 25, 19, 17, 14, 12, 15, 11, 12, 9, 8, 9, 7, 11, 12, 15, 5)
Nasdaq Calypso	Nasdaq (Adenza)	16 (13, 24, 11, 11, 14, 13, 15, 14, 9, 14, 12, 19, 15, 14, 22, 14, 15, 8, 6, 7, 2, 3, 1)
Temenos Treasury	Temenos	12 (12)
Intellect iGCB	Intellect Design Arena	4
TCS BaNCS	TCS Financial Solutions	3 (4, 4+)
Finacle Treasury	Infosys Finacle	2 (4, 4+, 6+, 3+, 2)
Solution of Treasuary, Fixed Incomes and Derivatives	Cobis Topaz	2
Azentio Islamic Banking	Azentio Software	1 (2)
Cobalt	ALMIS International	1
Acumen.plus	Profile Software	0* (4, 4)
Capital Cube	Intellect Design Arena	0* (3)
SAP Treasury	Finlync	0* (3)
Fusion Kondor	Finastra	0* (4, 3+, 2, 4)
ADAMS Premium	Autosoft Dynamics	0* (1, 0*, 0*, 1, 1, 1)
OLYMPIC Banking System	ERI Bancaire	0* (1, 0*, 1)
IMS.plus	Profile Software	0* (1)
Fusion Summit	Finastra	0* (1, 0*, 2)
Intellect Treasury	Intellect Design Arena	0* (0*, 12+, 4)
AutoEscrow	Ascent Business	0* (0*, 6)
Synergies	Lyst Technologies	0* (0*, 1, 5)
Azentio Treasury	Azentio Software	0* (0*, 1)
CashTrea	Credence Analytics	0* (0*, 0*+, 0*, 0*, 0*+, 3)
SaaS Treasury	FIS	0* (0*, 0*, 6+)
Enterprise Treasury and Messaging	FIS	0* (0*, 0*, 5+)
Fusion Markets	Finastra	0* (0*, 0*, 4, 4, 0*, 2, 5, 3, 4, 5, 3, 7, 9, 19, 25, 15, 8)
Kastle Treasury and Forex Solution	Azentio Software	0* (0*, 0*, 1+)
Acumen-net	Profile Software	0* (0*, 0*, 1, 6, 7, 4)
Capital Banker	Capital Banking Solutions	0* (0*, 0*, 1)
iCashpro+	Aurion Pro	0* (0*, 0*, 1)
ICBS	BML Istisharat	0* (0*, 0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 1)
Axia	Profile Software	0* (0*, 0*, 0*, 2)
Fusion Opics	Finastra	0* (0*, 0*, 0*, 1, 8, 5, 7, 3, 1, 4, 6, 18, 5, 15, 11, 11, 6, 6, 8, 14, 8, 25, 25, 15, 25, 24, 9, 8, 7, 5)
Intellect DTB	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 6)
Intellect Liquidity Management	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 2, 4)
Fusion Post-Trade	Finastra	0* (0*, 0*, 0*, 0*, 2)
Avaloq Banking Suite	Avaloq	0* (0*, 0*, 0*, 0*, 1)

Finacle Liquidity Management Solution	Infosys Finacle	0* (0*, 0*, 0*, 0*, 1)
iDeal	Credence Analytics	0* (0*, 0*, 0*, 0*, 0*+,0*+, 7+)
Ambit Quantum	FIS	0* (0*, 0*, 0*, 0*, 0*, 5+, 11, 8, 10, 9, 7, 8, 8, 8, 15, 5, 9, 1, 14, 6, 19, 6)
Integrity	FIS	0* (0*, 0*, 0*, 0*, 0*, 3+, 1+)
SAP Treasury	SAP	0* (0*, 0*, 0*, 0*, 0*, 4)
Intellect OneTREASURY	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 3)

MX.3 from Murex again dominated the top spots in the Treasury & Capital Markets category, with this being Murex's sixth consecutive win with 33 deals. Most of the deals took place in the Middle East.

Nasdaq (Adenza) signed its deals for Nasdaq Calypso across all geographies evenly and ranked second with 16 Deals, a 23% rise from the past year. All of Nasdaq's deals are from MEA. Temenos Treasury from Temenos ranked third in the table, with its majority deals being from Africa.

Total System Sales 2019 - 2023

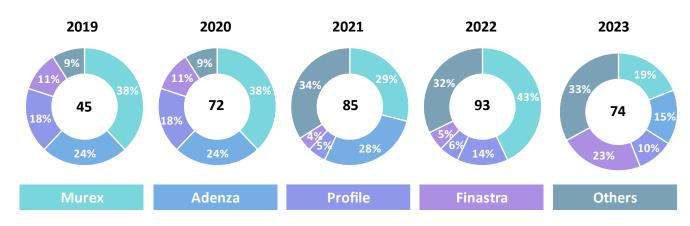


Figure 19: Wholesale Banking | Treasury & Capital Markets: Deals by Supplier 2019 – 2023

6.4 Wholesale Banking – Wholesale Banking | Transaction Banking

6.4.1 Market Trends

Transaction banking includes cash management, trade finance, working capital management, supply chain finance, and recently introduced host to host and SWIFT services. Despite the category being introduced in SLT 2020, the deal count has been increasing every year and stood at 50 in 2023. MEA accounted for an impressive 50% of total global transaction banking deals, indicating a huge demand for Transaction Banking systems in the region.

6.4.2 Wholesale Banking | Transaction Banking | Sales League Table

Table 14: IBSi Sales League Table 2024 – Wholesale Banking | Transaction Banking

Product	Supplier	# Deals (Previous years in bracket)
Intellect iGTB	Intellect Design Arena	22 (25+, 22, 12, 8)
Finacle Corporate Banking Solution Suite	Infosys Finacle	11 (11+, 11+, 12, 2)
Azentio Islamic Banking	Azentio Software	1
SURE PLATFORM- SureMatch	Impactsure	1
Veefin Supply Chain Finance	Veefin	0* (3+)
AutoEscrow	Ascent Business	0* (3)
RIVO	Surecomp	0* (3)
DOKA-NG	Surecomp	0* (2)
OLYMPIC Banking System	ERI Bancaire	0* (1, 0*, 1, 1)
Azentio ONEBanking	Azentio Software	0* (1)
Fusion Trade Innovation	Finastra	0* (0*, 3, 0*, 7, 3, 0*, 4)
Fusion Cash Management	Finastra	0* (0*, 1, 1)
Azentio Factoring	Azentio Software	0* (0*, 1)
Cyberbank Digital	Technisys	0* (0*, 0*, 2)
FinnAxia	Nucleus Software	0* (0*, 0*, 0*, 2, 2, 1)
Vtransact Ecollect	MindGate Solutions	0* (0*, 0*, 0*, 2)
iCashpro+	Aurion Pro	0* (0*, 0*, 0*, 1, 2)
Bantotal Core	Bantotal	0* (0*, 0*, 0*, 1)
Aquarius	TAS Group	0* (0*, 0*, 0*, 1)

Intellect Design Arena was a clear leader with 22 deals for its product Intellect iGTB. Regional deals were concentrated in APAC, followed by Europe. It also held a 60% share in the number of deals in this category in 2023, up 10% from its position from 2022. Infosys Finacle stood second with 11 deals for 2023 with most of its deals being from MEA.

Total Transaction Banking System Sales -2023

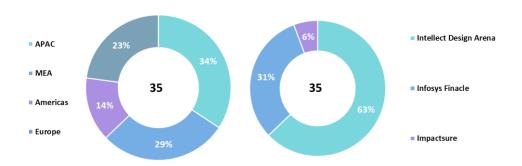


Figure 20: 2023 Deals Analysis – Wholesale Banking | Transaction Banking

8.0 InsurTech

8.1 Market Trends

InsurTech was introduced as a category in the Sales League Table 2021. The deal count has more than doubled in the category, last year but stayed almost the same in 2023, with a slight decline of 3 deals. The InsurTech industry is projected to grow exponentially in the upcoming years. 55% of the recorded deals took place in the Americas region which more than doubled followed by Europe and MEA. APAC saw a drop in the number of deals.

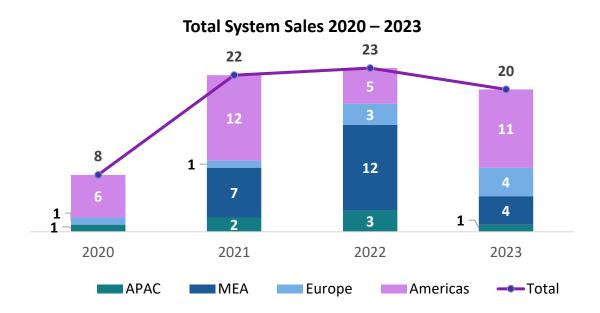


Figure 25: Market Trend for InsurTech: Geographic Break-up

8.2 InsurTech | Sales League Table

Table 17: IBSi Sales League Table 2024 – InsurTech

Product	Supplier	# Deals (Previous years in bracket)
Intellect SEEC	Intellect Design Arena	10 (6, 10+, 7)
TCS BaNCS	TCS BaNCS	10 (3, 8+)
Azentio ONEInsurance	Azentio Software	0* (13)
Motor Claims processing	Newgen Software	0* (1)
Azentio Insurance Suite	Azentio Software	0* (0*, 2+)
Azentio Automation Suite	Azentio Software	0* (0*, 1+)
Azentio Accelerator Tools	Azentio Software	0* (0*, 1)
Volante Designer	Volante Technologies	0* (0*, 0*, 1)

TCS BaNCS and Intellect Design Arena jointly led this category with 10 deals each. TCS BaNCS had most of their deals in Europe and MEA while Intellect Design Arena with their 'Intellect SEEC' had all of their deals in North America.

Total System Sales 2020 - 2023

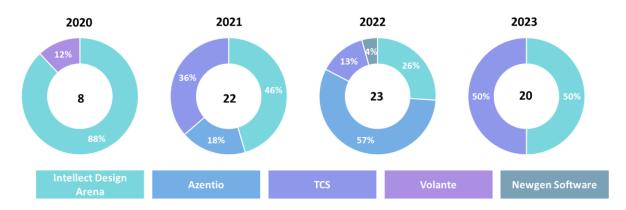


Figure 26: InsurTech Deals by Vendor 2020 – 2023

11.0 IBSi SLT 2024 - Domestic Sales League Table | India

11.1 Market Trends

While SLT 2023 had a dip in the Indian domestic banking technology market, SLT 2024 saw a significant rise in the number of domestic deals, in line with the global deals. SLT 2023 witnessed a significant jump in the Indian domestic banking technology market, a 42% jump to 356 in 2023 from 2022. With the emergence of BNPL and numerous FinTechs, demand for Lending systems has increased. The same is reflected by the growth in Lending Banking systems in SLT 2024, accounting for most of the deals at 106.

The Domestic India Sales League Table for 2024 has recorded a significant rise of 42%, with 356 deals compared to 250 deals recorded in the Domestic India Sales League Table 2024. This brought the number of deals back to the levels seen in 2019 and 2020.

Lending led the way with 106 deals, which was still an annual decrease of 63% in deals from 65 lending deals in 2022. With businesses adapting to new economic conditions and consumer sentiment improving, banks have become more proactive in their lending strategies. In 2023, banks implemented advanced credit risk assessment measures and leveraged technology to enhance asset quality in their lending portfolios.

While categories like payment systems saw a significant decline of 50% in their deals. With other categories experiencing healthy rise, with Universal banking in the highest growth at 73%, followed by 63% in Lending.

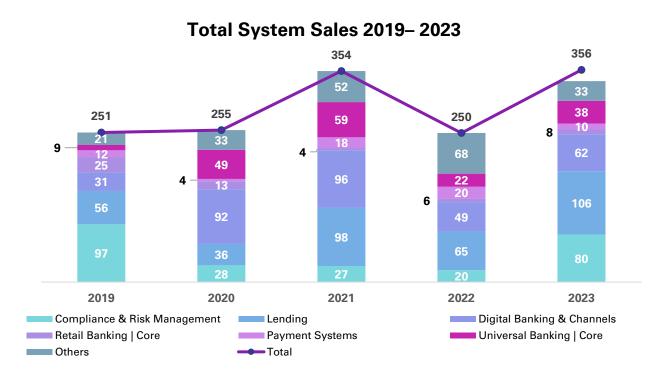


Figure 30: Market Trend for Domestic Sales League Table | India

11.2 Domestic Sales League Table | India

Table 23: IBSi Domestic Sales League Table 2024 | India

Different colour codes indicate different system types. Please refer to end of the table for the legend.

Product	Supplier	New-name customers signed in 2021 (Previous years in brackets, with most recent first)
Kiya.ai Universal Regtech Solution	Kiya.ai	61 (12, 10+)
Kiya.ai Omnichannel	Kiya.ai	36 (43+, 87+)
Credgenics	Credgenics	35 (34, 46)
Kiya.ai Digital Core Banking Solution	Kiya.ai	32 (15, 29+)
Kiya.ai Digital Lending Solution	Intellect Design Arena	26 (10, 1+, 1)
Kiya.ai Digital Core Banking Solution	Kiya.ai	25 (4, 9)
Kiya.ai Digital Core Banking Solution	Kiya.ai	15 (0*, 2)
Veefin Supply Chain Finance	Veefin	13 (7)
[DGFT - IRM ORM Automation	Kyzer	8 (0*)
Credence iDEAL Funds	Credence Analytics	6 (0*, 5+, 5)
Finacle Core Banking	Infosys Finacle	6 (5+, 13+, 2+, 1, 2, 1, 1)
Finacle Lending Suite	Infosys Finacle	6 (0*)
Finacle Digital Engagement Suite	Infosys Finacle	5 (0*, 5+, 0*, 1, 0*, 4)
Finacle Payments Suite	Infosys Finacle	5 (8, 13+, 4)
Finacle CRM	Infosys Finacle	5 (5+, 13+, 4+)
Finacle Corporate Banking Solution Suite	Infosys Finacle	5 (5+, 10+, 1)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	5 (0*)
Uncia Leap	Unica	5 (0*)
Finacle Payments Suite	Infosys Finacle	4 (0*, 0, 0*, 2)
Financial Intelligence Unit	Kyzer Software	4 (3)
Finacle Lending Suite	Infosys Finacle	4 (10, 13+, 5+)
Lending Factory	Pennant Technologies	4 (0*, 2)
Azentio Financial Crime Management	Azentio Software	4 (0*)
Kiya.ai Metaverse Solution	Kiya.ai	4 (0*)
Uncia Chain	Unica	4 (0*)
Intellect iGCB	Intellect Design Arena	3 (11, 4+, 1, 2, 3)
Azentio One Capital Market solution	Azentio Software	3 (0*)
TradeKonnect - CIB portal and TradeZone - Bank Automation	Kyzer	3 (0*)
Finacle Treasury	Infosys Finacle	2 (2, 2+, 1+,1)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	2 (0*, 5+)
SureMatch	Impactsure Technologies	2 (0, 2)
Finacle Wealth Management	Infosys Finacle	2 (0*)

E-Bank Guarantee Automation	Kyzer	2 (0*)
TCS BaNCS for Insurance	TCS Financial Solutions (TCS BaNCS)	2 (0*)
Kiya.ai Omnichannel	Kiya.ai	1 (4)
RBI FETERS Reports	Kyzer	1 (1, 2)
Quartz for KYC / Compliance	TCS Financial Solutions (TCS BaNCS)	1 (1)
FinCraft Data Archival Solution (FinDART)	Nelito Systems	1 (1, 0*, 2)
Intellect iGTB	Intellect Design Arena	1 (0*)
Bank Payment Reconciliation Automation	Kyzer	1 (0*)
Mobile Banking	Kyzer	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)
Kiya.ai Omnichannel	Kiya.ai	0* (11)
Tenjin Enterprise	Yethi Consulting	0* (10)
Intellect iGTB	Intellect Design Arena	0* (7, 0*+, 0*, 1)
Kiya.ai Digital Core Banking Solution	Kiya.ai	0* (5, 8)
Intellect SEEC	Intellect Design Arena	0* (4+, 1+)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (4+, 16+, 8+, 7, 3, 2, 8)
Capital Cube	Intellect Design Arena	0* (3)
TradeZone	Kyzer Software	0* (3)
Trade Finance Solution	Kyzer Software	0* (3)
CashTrea	Credence Analytics	0* (2, 1, 0*,0*, 1)
PFM	Clayfin	0* (2, 0*, 1)
Kiya.ai Digital Core Banking Solution	Kiya.ai	0* (2)
Intellect Digital Banking Experience Platform	Intellect Design Arena	0* (2)
Wealth Qube	Intellect Design Arena	0* (2)
Fincraft ADF (Automated Data Flow)	Nelito Systems	0* (1)
RIB, RMB, CIB	Clayfin	0* (1, 1)
FinCraftTM Cheque Truncation System for Northern Grid	Nelito Systems	0* (1, 0*, 1)
IEDPMS	Kyzer	0* (1, 1)
Atumverse Data	Profinch	0* (1)
FinCraft Integrated Lending Management Solution	Nelito Systems	0* (1, 0*, 0*, 5, 7, 2)
Veefin Lending Suite	Veefin	0* (1)
SWIFT Automation	Kyzer Software	0* (1)
Kiya.ai Omnichannel	Kiya.ai	0* (1)
Finacle Digital Banking Solution Suite	Infosys Finacle	0* (0*, 13+)
Lend.Ezee	EpikInDiFi	0* (0*, 5+)
FinCluez	Profinch	0* (0*, 4+)
Intellect Treasury	Intellect Design Arena	0* (0*, 3, 0*, 0*, 1, 4)
Kiya.ai Omnichannel	Kiya.ai	0* (0*, 3)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 3+)
Intellect iGCB	Intellect Design Arena	0* (0*, 2+, 0*, 2)

		I
MoneyWare Digital Wealth Management	EbixCash Financial Technologies	0* (0*, 2+)
MoneyWare Wealth Management	EbixCash Financial Technologies	0* (0*, 2, 1, 6, 10, 9)
Kiya.ai Digital Core Banking Solution	Kiya.ai	0* (0*, 2)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 2+)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 2+)
Intellect Digital Banking Experience Platform	Intellect Design Arena	0* (0*, 1)
Lending Factory	Pennant Technologies	0* (0*, 1)
Quartz	TCS Financial Solutions (TCS BaNCS)	0* (0*, 1+)
Kiya.ai Digital Core Banking Solution	Kiya.ai	0* (0*, 1)
CBWTR	Kyzer	0* (0*, 1)
CTR & NTR	Kyzer	0* (0*, 1)
RBI KYC AML (FATF Solution)	Kyzer	0* (0*, 1)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 1+, 3+, 1)
Supply Chain Management	Aurion Pro	0* (0*, 1)
Kiya.ai Omnichannel	Kiya.ai	0* (0*, 1)
Intellect Digital Banking Experience Platform	Intellect Design Arena	0* (0*, 1+, 1, 3, 8, 10)
Kiya.ai Core Banking Solution	Kiya.ai	0* (0*, 0*, 39, 1)
Kiya.ai Digital Banking Solution	Kiya.ai	0* (0*, 0*, 37+, 6, 13)
Kiya.ai Core Banking Solution	Kiya.ai	0* (0*, 0*, 21)
FinnOne Neo	Nucleus Software	0* (0*, 0*, 12)
Kiya.ai Anti Money Laundering Solution	Kiya.ai	0* (0*, 0*, 11+, 87, 8, 13)
Kiya.ai Internet Banking Solution	Kiya.ai	0* (0*, 0*, 9, 1)
Kiya.ai Mobile Banking Solution	Kiya.ai	0* (0*, 0*, 7, 15)
Kiya.ai UPI Solution	Kiya.ai	0* (0*, 0*, 7, 3)
Digital Lending	Decimal	0* (0*, 0*, 7)
FinnOne Neo	Nucleus Software	0* (0*, 0*, 4)
Kyzer SWIFT	Kyzer	0* (0*, 0*, 4)
iDEAL 6 Integrated Treasury Management	Credence Analytics	0* (0*, 0*, 3)
Kiya.ai ATM Solution	Kiya.ai	0* (0*, 0*, 3)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 3)
AMLOCK	Azentio Software	0* (0*, 0*, 3, 5)
Finacle Digital Banking Solution Suite	Infosys Finacle	0* (0*, 0*, 3)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 3)
Lend.Ezee	EpikInDiFi	0* (0*, 0*, 3)
Kastle Treasury and Forex Solution	Azentio Software	0* (0*, 0*, 2)
Corporate Internet Banking	Clayfin	0* (0*, 0*, 2)
Unified Payment Interface	MindGate Solutions	0* (0*, 0*, 2)
FinCraftTM Core Banking Solution	Nelito Systems	0* (0*, 0*, 2)
Clari5 Real Time Enterprise Fraud Management (EFM) Solution	CustomerXPs	0* (0*, 0*, 2, 3)
Kyzer TFRS	Kyzer	0* (0*, 0*, 2)
Kastle Integrated Risk Management Solution	Azentio Software	0* (0*, 0*, 2)

CRMNEXT	CRMNext	0* (0*, 0*, 2, 0*, 3)
mPower	Hexagram (Hexagon)	0* (0*, 0*, 1)
Appzillon Digital Banking Solution	i-exceed	0* (0*, 0*, 1, 0*, 0*, 0*, 1)
EbixCash Debt Collections	EbixCash Financial Technologies	0* (0*, 0*, 1)
EbixCash Lending Origination	EbixCash Financial Technologies	0* (0*, 0*, 1)
InvestmentPro	EbixCash Financial Technologies	0* (0*, 0*, 1, 5)
mPower	Hexagram (Hexagon)	0* (0*, 0*, 1, 2, 2)
Clari5 Customer De-Duplication Solution	CustomerXPs	0* (0*, 0*, 1)
Clari5 Real-Time Fraud Management Solution	CustomerXPs	0* (0*, 0*, 1)
Clari5 Real-Time UPI Fraud Management Solution	CustomerXPs	0* (0*, 0*, 1)
Clari5 Trade Sanction Screening Solution	CustomerXPs	0* (0*, 0*, 1)
Clari5 Watch List Screening Solution	CustomerXPs	0* (0*, 0*, 1)
eBRC Report	Kyzer	0* (0*, 0*, 1)
Finacle Digital Banking Solution Suite	Infosys Finacle	0* (0*, 0*+, 1+)
EbixCash Debt Collections	EbixCash Financial Technologies	0* (0*, 0*, 1)
EbixCash Lending Origination	EbixCash Financial Technologies	0* (0*, 0*, 1)
FinCraftTM Integrated Lending Management Solution	Nelito Systems	0* (0*, 0*, 1)
FinnAxia	Nucleus Software	0* (0*, 0*, 1)
Quartz	TCS Financial Solutions (TCS BaNCS)	0* (0*, 0*, 1)
TradeZone	Kyzer	0* (0*, 0*, 1)
FinnOne Neo	Nucleus Software	0* (0*, 0*, 0*, 13, 11, 12)
Lending Factory	Pennant Technologies	0* (0*, 0*, 0*, 12, 5, 3)
Nucleus Lending Mobility	Nucleus Software	0* (0*, 0*, 0*, 8, 1, 5)
Trustbank	Trust Software	0* (0*, 0*, 0*, 7, 8, 7, 7)
Mobile Banking	FSS	0* (0*, 0*, 0*, 3, 1)
LENDperfect	SysArc Infomatix	0* (0*, 0*, 0*, 3)
Intellect Lending	Intellect Design Arena	0* (0*, 0*, 0*, 3, 1, 4)
Reconciliation	FSS	0* (0*, 0*, 0*, 2, 1)
Access Control Server	FSS	0* (0*, 0*, 0*, 2)
Kiya.ai Agency Banking Solution	Kiya.ai	0* (0*, 0*, 0*, 2)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 0*, 2)
ThemePro Homefin	Encore Theme	0* (0*, 0*, 0*, 2, 5)
ThemePro Corefin	Encore Theme	0* (0*, 0*, 0*, 2, 3)
ThemePro SCF	Encore Theme	0* (0*, 0*, 0*, 2)
Intellect Risk Management	Intellect Design Arena	0* (0*, 0*, 0*, 2)
Unified Payment Interface	MindGate Solutions	0* (0*, 0*, 0*, 1)
MoneyWare Asset Management	EbixCash Financial Technologies	0* (0*, 0*, 0*, 1, 4, 3)
Kiya.ai UPI Solution	Kiya.ai	0* (0*, 0*, 0*, 1)
Nucleus Lending Analytics	Nucleus Software	0* (0*, 0*, 0*, 1, 0*, 1)
Finacle Core Banking	Infosys Finacle	0* (0*, 0*, 0*, 1)

Kastle Universal Lending Solution	Azentio Software	0* (0*, 0*, 0*, 1)
Lending Origination and Debt Collections (Web + Mobile)	EbixCash Financial Technologies	0* (0*, 0*, 0*, 1)
Lending Management and Debt Collections	EbixCash Financial Technologies	0* (0*, 0*, 0*, 1)
Vanguard (Loan Origination Platform)	EpikInDiFi	0* (0*, 0*, 0*, 1)
Moneyloji	Inblox	0* (0*, 0*, 0*, 1)
CONNECTperfect	SysArc Infomatix	0* (0*, 0*, 0*, 1)
iCashpro+	Aurion Pro	0* (0*, 0*, 0*, 1)
Kiya.ai	Kiya.ai	0* (0*, 0*, 0*, 0*, 13)
Clayfin Digital Banking	Clayfin	0* (0*, 0*, 0*, 0*, 4, 0*, 2)
FSS Card Management Suite	FSS	0* (0*, 0*, 0*, 0*, 3)
Kiya.ai Lending Management Solution	Kiya.ai	0* (0*, 0*, 0*, 0*, 2)
Intellect Capital	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 2)
Intellect Trade Finance	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 1)
Intellect Cash Management	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 1)
FSS Payment Gateway	FSS	0* (0*, 0*, 0*, 0*, 1)
Intellect Digital Core	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 1, 5)
Kiya.ai Digital Payment Solutions	Kiya.ai	0* (0*, 0*, 0*, 0*, 0*, 35)
Intellect Payments	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 5)
Intellect Cards Management System	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 2)
Fincraft Door Step banking	Nelito Systems	0* (0*, 0*, 0*, 0*, 0*,1)
FinCraft CMFS	Nelito Systems	0* (0*, 0*, 0*, 0*, 0*, 1)
LOS	Nelito Systems	0* (0*, 0*, 0*, 0*, 0*,1)
Mercury FX	Credence Analytics	0* (0*, 0*, 0*, 0*, 0*, 0*, 2)
iDeal	Credence Analytics	0* (0*, 0*, 0*, 0*, 0*, 0*, 1)

Compliance Management	CRM
Digital Banking & Channels	Investment & Fund Management
Lending Corporate	Lending Retail
Payment Systems Retail	Payment Systems Wholesale
Private Banking & Wealth Management	Retail Banking Core
Risk Management	Universal Banking Core
Wholesale Banking Transaction Banking	Wholesale Banking Treasury & Capital Markets
Lending	Other SLT Categories

 $^{^{*}}$ Data not submitted for the given year; + Has additional international deals covered in the global SLT tables.

Footnote 1. Where no figures appear for previous years, this is either because these systems were not included in previous surveys, the figures were not disclosed, or the systems were not launched at that time.

India Domestic SLT aims to recognise the leading Indian suppliers in the highly competitive market catering to the local banks and financial institutions. The India Domestic SLT has 356 qualified deals across 16 categories and 36 products this year.

Digital Banking & Channels has maintained its dominance in the Indian Domestic market, being the category with the second highest number of deals. Digital Banking & Channels reported 70 deals in 2023, and Kiya.ai emerged as the dominant player with 55 deals by some distance in the category. Another significant player in the category was Infosys Finacle with its Finacle Digital Engagement Suite.

Lending | Retail reported 106 deals in 2023, highest across all categories. Credgenics signed 35 deals and emerged as a leader while Kiya.ai ranked second with 26 deals in Retail Lending.

Compliance Management category saw higher participation with Kiya.ai leading with 61 deals powered by its Universal Regtech Solution. Kyzer placed second signing 13 deals in the category.

Wholesale Banking | Transaction saw Veefin ranking first with 13 deals for its Veefin Supply Chain Finance solution. Kyzer and Infosys Finacle shared the second position for transaction with five deals each for their solutions.

Total System Sales 2019 - 2023

Universal core was led by Kiya.ai having 32 deals signed for its Digital Core Banking solution.

354 356 78 97 255 251 250 30 12 62 44 68 74 82 39 35 2020 2021 2022 2023 2019 Kiya.ai Nucleus Software Infosys Finacle Intellect Design TCS Others Total

Figure 31: Supplier Trend for Domestic Sales League Table | India

14.0 IBSi SLT 2024 - Islamic Sales League Table

14.1 Market Trends

Islamic Banking, which was novel until a couple of years back, is likely to become mainstream now, with multiple commercial banks setting up their own Islamic Banking divisions or subsidiaries. While this trend is dominant in the Middle East and Africa right now, it has set its roots in multiple other countries, not from the region. The United Kingdom alone, for example, is home to five fully Sharia-compliant banks and twenty other institutions offering Islamic banking services.

IBSi Sales League Table 2024 has recorded a slight slump of deals 16%, with current count at 82 deals from 11 suppliers. The MEA dominated the Islamic Sales League Table with 73 deals, accounting for ~90% of total Islamic deals. APAC recorded 5 deals, while Europe had 4 in 2023.

Core Banking accounted for 33% of the Islamic Banking deals, with 26 deals for Universal Banking. Risk and compliance together also saw a huge number of increases in number of deals at 13 as financial institutions were looking for systems that are Sharia-compliant. & one for Retail Banking Core. XX

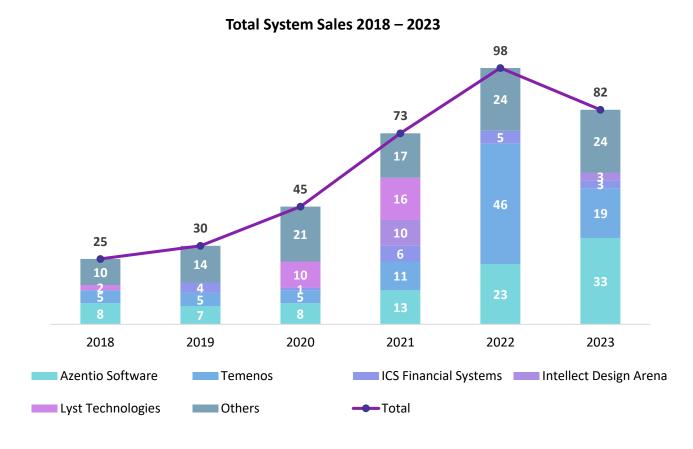


Figure 34: Supplier Trends for Islamic Sales League Table

14.2 Islamic Sales League Table

Table 26: IBSi Islamic Sales League Table 2024

Product	Supplier	New-name customers signed in 2022 (Previous years in brackets, with most recent first)
Temenos Core Banking	Temenos	14 (14, 11, 5, 5, 5, 7, 7, 3, 4, 10, 3, 4, 7)
Azentio Islamic Banking	Azentio Software	7 (5, 7)
Azentio Islamic Banking	Azentio Software	6 (1)
Azentio One DMS solution	Azentio Software	4 (0*)
Azentio One Lending Suite	Azentio Software	4 (0*, 4)
Azentio One Lending Solution	Azentio Software	4 (0*, 2)
ICS BANKS	ICS Financial Systems	3 (0*, 1)
Temenos Risk & Compliance	Temenos	3 (0*)
Azentio One Digital Solution	Azentio Software	2 (0*)
Intellect iGCB	Intellect Design Arena	2 (0*)
MX.3	Murex	2 (2, 4, 1, 1)
Azentio Islamic Banking	Azentio Software	1 (3)
Azentio Islamic Banking	Azentio Software	1 (1)
Azentio OneBanking- Risk & Analytics	Azentio Software	1 (0*)
AutoResilience	Ascent Buisness	1 (0*)
AutoResilience	Ascent Buisness	1 (0*)
CapitalCompliance	Capital Banking Solutions	1 (0*)
CapitalConnect	Capital Banking Solutions	1 (0*)
Finacle Core Banking	Infosys Finacle	1 (0*)
Finacle CRM	Infosys Finacle	1 (0*)
Finacle Digital Engagement Suite	Infosys Finacle	1 (0*)
Finacle Lending Suite	Infosys Finacle	1 (0*)
Finacle Lending Suite	Infosys Finacle	1 (0*)
Finacle Payments Suite	Infosys Finacle	1 (0*)
Finacle Payments Suite	Finacle Payments Suite	1 (0*)
Finacle Treasury	Infosys Finacle	1 (0*)
Intellect iGCB	Intellect Design Arena	1 (0*)
OFSDF, PFT, FTP	EgabiFSI	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*, 0*, 1)
TCS BaNCS	TCS Financial Solutiosn	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)

TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	1 (0*)
Temenos Payments	Temenos	1 (12)
Temenos Digital Banking	Temenos	1 (7)
Volpay	Volpay	1 (0*)
Temenos FCM	Temenos	0* (7)
Temenos Treasury	Temenos	0* (6)
ICS BANKS® Universal Banking Solution	ICS Financial Systems	0* (5, 4, 1)
Azentio Islamic Banking	Azentio Software	0* (3)
Digibanc	Codebase	0* (4)
AutoBCM	Ascent Business	0* (3)
Core Banking Platform	Skaleet	0* (3)
Azentio Islamic Banking	Azentio Software	0* (1)
ICBS	BML Istisharat	0* (2, 1, 1, 1, 0*, 0*, 1, 0*, 0*, 2, 0*, 1, 1)
MicrofinancePlus	EgabiFSI	0* (2)
Finastra ARC	Finastra	0* (1)
Summit	Finastra	0* (1)
Vault Core	Thought Machine	0* (1, 1+)
Sopra Banking Platform	Sopra Banking Software	0* (1)
AutoEscrow	Ascent Business	0* (1, 1)
Kondor	Finastra	0* (1)
Tenjin Enterprise	Yethi Consulting	0* (1)
Azentio ONEBanking	Azentio Software	0* (4)
Mobile Banking	Finastra	0* (1)
Azentio ONEBanking	Azentio Software	0* (2)
Intellect iGCB	Intellect Design Arena	0* (0*, 7)
Synergies	Lyst Technologies	0* (0*, 5)
Synergies	Lyst Technologies	0* (0*, 5)
Azentio ONEBanking	Azentio Software	0* (2)
Synergies	Lyst Technologies	0* (0*, 4)
Intellect Digital Lending	Intellect Design Arena	0* (0*, 3)
Azentio Universal Banking	Azentio Software	0* (1)
Synergies	Lyst Technologies	0* (0*, 1, 5, 0*, 2, 5)
Synergies	Lyst Technologies	0* (0*, 1, 5)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 1, 3, 3, 2, 1)
BankPLus	EgabiFSI	0* (0*, 1)
TCS BaNCS	TCS Financial Solutions (TCS BaNCS)	0* (0*, 1)
Acumen.plus	Profile Software	0* (0*, 1)
AutoLOS	Autosoft Dynamics	0* (0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 5, 6, 8, 13, 9, 4, 4, 10, 11, 3, 4, 13, 11, 14, 5, 5, 3)
Kastle Treasury and Forex Solution	Azentio Software	0* (0*, 0*, 1)

Calypso	Calypso Technology	0* (0*, 0*, 2, 0*, 2, 0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 1)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 1)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 1)
Kiya.ai Loan Management Solution	Kiya.ai	0* (0*, 0*, 1)
Kiya.ai Loan Management Solution	Kiya.ai	0* (0*, 0*, 1)
Vault	Thought Machine	0* (0*, 0*, 1)
Finacle Digital Banking Solution Suite	Infosys Finacle	0* (0*, 0*, 1)
iCashpro+	Aurion Pro	0* (0*, 0*, 1)
LeasePlus	EgabiFSI	0* (0*, 0*, 1)
Kastle Universal Lending Solution	Azentio Software	0* (0*, 0*, 4)
Kiya.ai Core Banking Solution	Kiya.ai	0* (0*, 0*, 1)
Kastle Universal Lending Solution	Azentio Software	0* (0*, 0*, 0*, 1)
Debt Collections (Web + Mobile)	EbixCash Financial Technologies	0* (0*, 0*, 0*, 1)
E-plus	EgabiFSI	0* (0*, 0*, 0*, 1)
Kiya.ai Loan Origination Solution	Kiya.ai	0* (0*, 0*, 0*, 1)
FinnOne	Nucleus Software	0* (0*, 0*, 0*, 1)
iMAL	Path Solutions**	0* (0*, 0*, 0*, 1)
Sopra Banking Amplitude	Sopra Banking Software	0* (0*, 0*, 0*, 0*, 2, 0*, 1, 1, 0*, 0*, 1, 0*, 0*)
Fusion Essence	Finastra	0* (0*, 0*, 0*, 0*, 2)
Ethix	International Turnkey Systems (ITS)	0* (0*, 0*, 0*, 0*, 2)
CapitalBanker	Capital Banking Solutions	0* (0*, 0*, 0*, 0*, 0*, 2)
ADAMS	Autosoft Dynamics	0* (0*, 0*, 0*, 0*, 0*, 1)
Intellect OneTREASURY	Intellect Design Arena	0* (0*, 0*, 0*, 0*, 0*, 1)
Pennant Lending Factory	Pennant Technologies	0* (0*, 0*, 0*, 0*, 0*, 1)
IMSplus	Profile Software	0* (0*, 0*, 0*, 0*, 0*, 1)
FusionBanking Lending / Fusion LoanIQ	Finastra	0* (0*, 0*, 0*, 0*, 0*, 0*, 1)
Fusion Trade Innovation	Finastra	0* (0*, 0*, 0*, 0*, 0*, 0*, 1)
Kiya.ai OMNIEnterprise Core Banking	Kiya.ai	0* (0*, 0*, 0*, 0*, 0*, 0*, 1)
Flexcube	Oracle FSS	0* (0*, 0*, 0*, 0*, 0*, 0*, 0*, 4, 0*, 1, 2, 1, 2)

Universal Banking Core	Private Banking & Wealth management
Wholesale Banking Treasury & Capital Markets	Retail Banking Core
Lending Corporate	Lending Retail
Lending	Digital Banking
Payments Retails	Risk and Compliance
Other SLT Categories	

Footnote 1. Where no figures appear for previous years, this is either because these systems were not included in previous surveys, the figures were not disclosed, or the systems were not launched at that time.

Islamic – Digital Banking & Channels– Azentio with its Azentio Islamic Banking solution is at the top with 4 deals while Intellect Design Arena with its Intellect iGCB is in second place with 2 deals.

Islamic – Retail Lending – Azentio ONELending by Azentio Software is the category leader of Retail lending with 4 deals. Infosys Finacle, Intellect Design Arena and TCS Financial Solutions (TCS BaNCS) collectively came second.

Islamic – Risk Management – Risk Management saw Temenos sign three deals for its Temenos Risk and Compliance solution, emerging as the winner. Ascent and Azentio Software together came second in the category for its AutoResilience and One Risk Management solution respectively.

Islamic – Universal Banking Core – Temenos Core Banking by Temenos was the leader in the category with 14 deals. Azentio Software's Islamic Banking solution ranked second with seven deals.

^{*} Data not submitted for the given year; + Has additional domestic deals covered in the Domestic SLT tables.

15.0 IBSi Industry Leader Special Awards

While the SLT Leadership Club recognizes the best-performing systems in different categories and geographies, the IBSi Industry Leader Special Awards provide an understanding of leading suppliers in niche sub-categories based on key global and regional trends.

- **Retail Banking Core** | **Europe:** Vilja was a leader in Europe for its Vilja Deposit with five deals using this solution.
- Payments Wholesale | North America: Volante signed the majority of their deals in North America with its Volpay being recognized for Payments Wholesale in North America.
- Supply Chain Finance: Veefin signed the most deals for Supply Chain Finance among all the vendors
 in 2023. The vendor primarily signed multiple deals with leading banking and financial institutions
 across APAC.
- Lending Retail | Collections: Credgenics is recognized for its collections solution under Retail Lending.
- Lending Retail | Africa: Lending retail in Africa was dominated by EgabiFSI, signing 4 deals for 3 solutions.
- **Lending Retail | Credit Scoring**: EgabiFSI is recognized for its Credit Scoring solution scope under retail lending.
- Payment Retail | E-wallets: Modefin with its Mobile Wallet and Mobile Financial solution dominated is being recognized for its innovative solution for E-wallets under retail payments.
- **Digital Banking & Channels | Internet Banking:** NETinfo is recognized for its solutions for Internet Banking under Digital Banking.
- **Digital Banking & Channels | Mobile Banking:** NETinfo is recognized for its solutions for Mobile Banking under Digital Banking, with the majority of their deals in MEA.
- India Domestic Lending Retail | Loan Management Systems: Under the domestic Lending retail category Uncia is being recognized for its Loan Management solution.
- India Domestic Wholesale Banking Transaction | Trade Finance: Kyzer Software is recognized in the Trade Finance category for their solutions.

Regional Leaders:

- North America: TCS Financial Solutions was the top-performing player in the Americas, with 71 deals with its TCS BaNCS product. Intellect Design Arena stood second with 18 deals in the region across 3 products Intellect iGCB, Intellect iGTB and Intellect SEEC.
- o **Latin America:** Temenos was the regional leader with 28 deals across four system types. Cobis Topaz stood second with 15 deals for their solutions in the region.
- APAC: Kiya.ai is the regional leader from the APAC with 223 deals having the highest number of deals across all regional leaders. Infosys Finacle ranked second with 69 deals for its solutions across various systems in the region.
- o **Europe**: Temenos acquired the first position in Europe with 93 deals. It was followed by Infosys for 20 deals.
- o **Middle East**: Temenos was recognized as a regional leader for the Middle East region as it signed 40 deals across the region. They were followed by Azentio Software with 30 deals.
- Africa: Temenos held pole position with 61 deals, in the African region. Capital Banking Solutions ranked second with 36 deals across the region.



• Star Performance | SLT New Entrants:

- o **Africa:** NETinfo is to be recognized as a Star Performer | SLT New Entrant for Africa, thanks to its NETinfo Digital Banking Platform with 3 deals under Digital Banking
- Latin America: Dock is recognized as a Star Performer | SLT New Entrant in LATM, for its Card management solution

16.0 IBSi SLT Leadership Club

The SLT Leadership Club 2024 identifies the prominent systems that have made their mark in 2022. The leaders are identified across 20 categories of systems as well as geographies. A unique feature of the SLT Leadership Club is that it touches upon the prominent players even in niche categories such as Islamic Banking and Neo, Challenger & Digital-only Banks systems. The unique nature of the USA, India, and UK markets has been separately analysed to provide more granular insights into these markets.

Table 27: IBSi Sales League Table 2024 | Category Leaders

IBSi SLT 2024 CATEGORY LEADERS			
Rank	Supplier	Product	# Deals
Card Management			
1	Dock	Card Issuing	1
1	TCS Financial Solutions	TCS BaNCS	1
Compliance Manag	gement		
1	Fenergo	Investor & Client Lifecycle Management	23
2	Kiya.ai	Kiya.ai Universal Regtech Solution	20
CRM			
1	Infosys Finacle	Finacle CRM	10
2	Kiya.ai	Kiya.ai Digital Core Banking Solution	1
Cyber/Digital Secu	ırity		
1	Cobis Topaz	OFD (Online Fraud Detection)	4
Data Warehousing	& Business Intelligence		
1	Finastra	Data streaming-as-a-service	2
1	Finastra	Fusion Analytics	2
Digital Banking & Channels			
1	Temenos	Temenos Digital	63
2	Intellect Design Arena	Intellect iGCB	16
Document Management System			
1	Azentio Software	Azentio One DMS Solution	4
2	Impactsure Technologies	SureExtract	1
InsurTech			
1	Intellect Design Arena	Intellect SEEC	10
1	TCS BaNCS	TCS BaNCS	10
Investment & Fund Management			
1	Objectway	Objectway BPaaS	5
2	Azentio Software	Azentio One Capital Market solution	2
Lending Corporate			
	TCS Financial Solutions	TCS BaNCS	15
1	ICS Financial Solutions	ICS Daines	13

IBSi SLT 2024 CATEGORY LEADERS			
Rank	Supplier	Product	# Deals
Lending Retail			
1	Intellect Design Arena	Intellect iGCB	18
2	TCS Financial Solutions	TCS BaNCS	16
Payment Systen	ns Retail		
1	Temenos	Temenos Payments	66
2	TCS Financial Solutions	TCS BaNCS	16
Payment Systen	ns Wholesale		
1	Infosys Finacle	Finacle Payments Suite	13
2	Intellect Design Arena	Intellect iGTB	12
Private Banking	& Wealth Management		
1	Objectway	Eximius PMS	7
2	ERI Bancaire	OLYMPIC Banking System	4
Reconciliation			
1	TCS Financial Solutions	TCS BaNCS	1
Retail Banking	Core		
1	Intellect Design Arena	Intellect iGCB	16
1	TCS Financial Solutions	TCS BaNCS	16
2	Bantotal	Bantotal Core Banking	7
Risk Manageme	nt		
1	Temenos	Temenos Risk & Compliance	54
2	Nasdaq (Adenza)	Nasdaq AxiomSL	10
Universal Banki	ng Core		
1	Temenos	Temenos Core Banking	76
2	Infosys Finacle	Finacle Core Banking	11
Wholesale Banking Transaction Banking			
1	Intellect Design Arena	Intellect iGTB	22
2	Infosys Finacle	Finacle Corporate Banking Solution Suite	11
Wholesale Banking Treasury & Capital Markets			
1	Murex	MX.3	33
2	Nasdaq (Adenza)	Nasdaq Calypso	16

IBSi SLT 2024 CATEGORY LEADERS				
Rank	Supplier	Product	# Deals	
Treasury & Risk M	lanagement			
1	Temenos	Temenos Risk & Compliance, Temenos Treasury	66	
2	Nasdaq (Adenza)	Nasdaq Calypso, Nasdaq AxiomSL, Nasdaq Risk Platform (NRP)	27	
Islamic – Digital B	anking & Channels			
1	Azentio Software	Azentio Islamic Banking	4	
2	Intellect Design Arena	Intellect iGCB	2	
Islamic - Lending	Islamic - Lending Retail			
1	Azentio Software	Azentio One Lending Solution	4	
2	Infosys Finacle	Finacle Lending Suite	1	
2	Intellect Design Arena	Intellect iGCB	1	
2	TCS Financial Solutions	TCS BaNCS	1	
Islamic - Risk Man	agement			
1	Temenos	Temenos Risk & Compliance	3	
2	Ascent Business	AutoResilience	1	
2	Azentio Software	Azentio One Risk Management solution	1	
Islamic – Universal Core				
1	Temenos	Temenos Core Banking	14	
1	Azentio Software	Azentio Islamic Banking	7	

Table 28: IBSi Sales League Table 2024| Neo, Challenger & Digital-only Banks

IBSi SLT 2024 NEO, CHALLENGER & DIGITAL-ONLY BANKS			
Rank	Supplier	Product	# Deals
1	Infosys Finacle	Finacle CRM, Finacle Digital Engagement Suite, Finacle Lending Suite, Finacle Payments Suite, Finacle Wealth Management, Finacle Core Banking, Finacle Corporate Banking Solution Suite	19
1	Temenos	Temenos Digital, Temenos Payments, Temenos Risk & Compliance, Temenos Core Banking.	19
2	TCS Financial Solutions	TCS BaNCS	8
3	Topaz	Online Fraud Detection, SPB Evolution, Cobis Core Banking, Solution of Treasury, Fixed Incomes and Derivatives	7
4	Vilja Solutions	Vilja Deposit, Vilja Leasing	6

Table 29: IBSi Sales League Table 2024 | Regional Leaders

IBSi SLT 2024 REGIONAL LEADERS			
Rank	Supplier	Product	# Deals
North America			
1	TCS Financial Solutions	TCS BaNCS	71
2	Intellect Design Arena	Intellect iGCB, Intellect iGTB, Intellect SEEC	18
LATAM			
1	Temenos	Temenos Core Banking, Temenos Digital, Temenos Payments, Temenos Risk & Compliance	28
2	Cobis Topaz	Cobis Core Banking, Core and Digital Channels, Solution of Treasury, Fixed Incomes and Derivatives, SPB Evolution, Pix, OFD (Online Fraud Detection)	15
APAC			
1	Kiya.ai	Kiya.ai Metaverse Solution, Kiya.ai Digital Lending Solution, Kiya.ai Digital Core Banking Solution, Kiya.ai Universal Regtech Solution, Kiya.ai Omnichannel and Payments Solution, Kiya.ai Omnichannel and Open Finance Platform, Kiya.ai Omnichannel	223
2	Infosys Finacle	Finacle Core Banking, Finacle Digital Engagement Suite, Finacle Corporate Banking Solution Suite, Finacle Lending Suite, Finacle Payments Suite, Finacle CRM, Finacle Treasury, Finacle Wealth Management	69
Europe			
1	Temenos	Temenos Core Banking, Temenos Digital, Multifonds, Temenos Wealth, Temenos Payments, Temenos Risk & Compliance	93
2	Infosys Finacle	Finacle Core Banking, Finacle Digital Engagement Suite, Finacle Corporate Banking Solution Suite, Finacle Wealth Management, Finacle Lending Suite, Finacle Payments Suite, Finacle CRM	20
Middle East			
1	Temenos	Temenos Core Banking, Temenos Digital, Temenos Payments, Temenos Risk & Compliance	40
2	Azentio Software	Azentio Islamic Banking, Azentio One Digital Solution, Azentio One Lending Solution, Azentio One Risk Management Solution, Azentio Financial Crime Management, Azentio One DMS Solution	30
Africa			
1	Temenos	Temenos Core Banking, Temenos Digital, Temenos Payments, Temenos Risk & Compliance	61
2	Capital Banking Solutions	CapitalBanker, CapitalConnect, CapitalBanker MFI, CapitalDigital, CapitalScoring, CapitalLending, CapitalPayments, CapitalClearing, CapitalCompliance, Banks Analytics	36

Rank Supplier [System Names] # Deals [# System]			
Rank	Supplier [System Names]	# Deals [# System]	
US 1	Finastra [Fusion Phoenix, Fusion Digital, Fusion Analytics]	14 [3]	
2	Bankjoy [Digital Banking Platform]	6 [16,1]	
2	Volante [Volpay]	6 [1]	
India			
1	Kiya.ai [Kiya.ai Digital Core Banking Solution, Kiya.ai Digital Lending Solution, Kiya.ai Metaverse Solution, Kiya.ai Omnichannel, Kiya.ai Omnichannel and Open Finance Platform, Kiya.ai Omnichannel and Payments Solution, Kiya.ai Universal Regtech Solution]	97 [7]	
2	Infosys Finacle [Finacle Lending Suite, Finacle CRM, Finacle Payments Suite, Finacle Corporate Banking Solution Suite, Finacle Core Banking, Finacle Treasury]	35 [6]	
India D	omestic Special Awards		
Compli	ance Management		
1	Kiya.ai [Universal Regtech Solution]	61	
2	Kyzer [DGFT - IRM ORM Automation, FETERS, Financial Intelligence Unit]	13	
Digital I	Banking & Channels		
1	Kiya.ai [Kiya.ai Digital Core Banking Solution, Kiya.ai Metaverse Solution, Kiya.ai Omnichannel and Open Finance Platform, Kiya.ai Omnichannel and Payments Solution, Kiya.ai Universal Regtech Solution]	55	
2	Infosys Finacle [Finacle Digital Engagement Suite]	5	
Investn	nent and Fund Management		
1	Credence Analytics [Credence iDEAL Funds]	6	
2	Azentio Software [Azentio Financial Crime Management]	3	
Retail B	anking Lending		
1	Credgenics [Credgenics]	35 [34, 46]	
2	Kiya.ai [Kiya.ai Digital Lending Solution]	26	
Retail B	anking Payments		
1	Infosys Finacle [Finacle Payments Suite]	4	
2	Kyzer [Bank Payment Reconciliation Automation]	1	
Retail C	ore		
1	TCS Financial Solutions [TCS BaNCS]	5	
2	Intellect Design Arena [Intellect iGCB]	3	
Univers	al Core		
1	Kiya.ai [Kiya.ai Digital Core Banking Solution]	32	
Wholes	ale Banking Transaction		
1	Veefin [Veefin Supply Chain Finance]	13	
2	Kyzer [E-Bank Guarantee Automation, TradeKonnect - CIB portal and TradeZone - Bank Automation]	5	
2	Infosys Finacle [Finacle Corporate Banking Solution Suite]	5	

Table 31: IBSi Sales League Table 2024 – Global Leadership | Product Breadth

IBSi SLT 2024 – GLOBAL LEADERSHIP PRODUCT BREADTH			
Rank	Supplier [Category Names]	# Total Deals [# of systems]	
1	TCS Financial Solutions (TCS BaNCS) [Retail Core Banking, Digital Banking and Channels, Wholesale Banking Treasury, Retail Lending, Corporate Lending, Wholesale Payments, Retail Payments, Card Management, Compliance Management, InsurTech, Enterprise Reconciliation]	108 [11]	
2	Azentio Software [Universal Core Banking, Digital Banking and Channels, Wholesale Banking Treasury, Wholesale Banking Transaction, Retail Lending, Corporate Lending, Investment and Fund Management, Risk Management, Compliance Management, Document Management Systems]	50 [10]	
2	Infosys Finacle [Universal Core Banking, Digital Banking and Channels, Wholesale Banking Treasury, Wholesale Banking Transaction, Private Banking and Wealth Management, Retail Lending, Corporate Lending, Wholesale Payments, Retail Payments, CRM]	127 [10]	
3	Capital Banking Solutions [Universal Core Banking, Retail Core Banking, Digital Banking and Channels, Private Banking and Wealth Management, Retail Lending, Corporate Lending, Wholesale Payments, Compliance Management, Data Warehouse & Business Intelligence]	45 [9]	

Table 32: IBSi Sales League Table 2024 – Global Leadership | Geographic Breadth

IBSi SLT 2024 – GLOBAL LEADERSHIP GEOGRAPHIC SPREAD			
Rank	Supplier [Country Names]	# Countries (Previous years in brackets)	
1	Temenos [Algeria, Australia, Bahrain, Cambodia, Cayman Islands, Chile, Comoros, Costa Rica, Cuba, Curacao, Cyprus, Democratic Republic of Congo, Dominican Republic, Egypt, El Salvador, Ethiopia, Finland, France, Germany, Ghana, Greece, Guatemala, Guinea, Indonesia, Iraq, Ireland, Italy, Jordan, Kuwait, Lebanon, Libya, Luxembourg, Macau, Madagascar, Malawi, Malaysia, Malta, Mexico, Myanmar, Netherlands, Oman, Pakistan, Philippines, Poland, Puerto Rico, Romania, Rwanda, Saudi Arabia, Singapore, Somalia, South Africa, Sudan, Switzerland, UAE, UK, USA, Vietnam]	57 (49, 36, 49)	
2	Murex [Australia, Brazil, Brunei, Canada, Colombia, France, Hong Kong, Iceland, India, Indonesia, Italy, Japan, Kuwait, Mexico, Netherlands, Norway, Oman, Poland, Saudi Arabia, South Africa, Spain, Taiwan, Thailand, Turkey, UK, USA, Vietnam]	27 (23)	
3	Intellect Design Arena [Australia, Bulgaria, Canada, Egypt, France, Hungary, India, Jordan, KSA, London, Malawi, Mauritius, Nepal, Oman, Papua New Guinea, Philippines, Qatar, Romania, Saudi Arabia, Seychelles, Singapore, Tanzania, UAE, UK, USA, Vietnam]	26 (31, 34, 23)	

18.0 Conclusion

Despite an ever-shifting global landscape, 2024 saw a notable rise in reported deals in the SLT. Banks and financial institutions remained steadfast in their commitment to enhancing core banking platforms, expanding digital banking capabilities, and advancing wholesale banking solutions.

Digital Banking, Universal Core, and Wholesale Banking emerged as primary areas of focus for banks in SLT 2024. Retail Banking saw a significant surge in system sales, reflecting a robust market demand. Within Wholesale Banking, there was a mixed trend: while Transaction Banking and Treasury experienced varied performance, the sector overall maintained stability amid evolving corporate client expectations.

Geographically, the Middle East and Africa continued to dominate deal activity, closely followed by APAC. These regions exhibited a growing openness towards innovative banking concepts like open banking, supported by progressive economies and regulatory frameworks.

Among the year's highlights is the re-emergence of deals in the cybersecurity category, which combined with one of the highest growths seen in Risk & Compliance segment highlights that banks are increasingly adopting technologies to not only adapt to the most recent regulations and regional compliance but also proactively combating the newer risks from the increasing number of digital offerings.

Nikhil Gokhale, Director - Research & Digital Properties, said, "In spite of challenging economic conditions and global conflicts, the uptick in deal volumes underscores an unwavering momentum towards digitization. Banks have significantly bolstered investments in next-generation core systems and both wholesale and digital solutions, establishing a robust foundation for future growth. The report notably highlights a strategic pivot towards comprehensive financial services tailored to meet the evolving demands of corporate clients. However, this digital evolution brings inherent risks. The increase in cybersecurity transactions underscores banks' proactive approach to risk management, acknowledging the imperative to safeguard the expanding digital landscape. "

Looking ahead, the outlook remains positive as banks adapt to meet the changing landscape of customer demands and technological advancements. The increased focus on digital transformation, universal banking models, and enhanced risk management underscores a strategic shift towards future-proofing operations and delivering superior banking experiences worldwide.

In conclusion, SLT 2024 predicts a future dominated by a powerful resurgence of Universal Banking, empowered by digital innovation and robust risk management strategies. This confluence of trends suggests a transformative era for the global banking landscape, where banks must navigate the exciting opportunities and inherent risks of a digital future.



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